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**2020
ANNUAL
REPORT**

2020 Board of Directors

APHA Structure

Members:

Elect State Directors.

State Directors:

Decide and direct Association policy. Make, amend, repeal and enforce Association rules and regulations.

Board of Directors:

Sets Association policy. Responsible for planning the future direction of the Association, while ensuring its fiscal integrity.

Executive Director:

Responsible for day-to-day operation and guidance of the Association. Implements policies adopted by the State Directors and Board of Directors. Carries out decisions made by resolution of the Board of Directors.

Leadership Team:

Responsible for the day-to-day management of departments.



President
Casey West
Abilene, Kansas



President-Elect
Alison Umberger
Broadrun, Virginia



Vice President
Melanie Cox-Dayhuff
Knightstown, Indiana



Senior Committee
Member
David Lands
Gloucester, Virginia



Fifth Committee
Member
Sandy Jirkovsky
Whitesboro, Texas



Sixth Committee
Member
Kelly Boles Chapman
Bellevue, Michigan



Past President
Mike Short
Shiner, Texas



Executive Director
Billy Smith
Fort Worth, Texas

Membership by Location

United States

| LOCATION | TOTAL | LOCATION | TOTAL | LOCATION | TOTAL |
|-------------------|-------|----------------|-------|-------------------|---------------|
| Alabama | 341 | Louisiana | 405 | Oregon | 1028 |
| Alaska | 35 | Maine | 98 | Pennsylvania | 618 |
| Arizona | 901 | Maryland | 174 | Rhode Island | 4 |
| Arkansas | 392 | Massachusetts | 181 | South Carolina | 361 |
| California | 2452 | Michigan | 1039 | South Dakota | 307 |
| Colorado | 1228 | Minnesota | 886 | Tennessee | 536 |
| Connecticut | 88 | Mississippi | 345 | Texas | 5345 |
| Delaware | 75 | Missouri | 898 | Utah | 508 |
| Dist. of Columbia | 1 | Montana | 589 | Vermont | 46 |
| Florida | 1190 | Nebraska | 471 | Virginia | 373 |
| Georgia | 526 | Nevada | 338 | Washington | 1150 |
| Hawaii | 29 | New Hampshire | 123 | West Virginia | 97 |
| Idaho | 627 | New Jersey | 241 | Wisconsin | 782 |
| Illinois | 896 | New Mexico | 329 | Wyoming | 386 |
| Indiana | 604 | New York | 462 | | |
| Iowa | 853 | North Carolina | 657 | U.S. Total | 32,854 |
| Indiana | 604 | North Dakota | 232 | | |
| Kansas | 654 | Ohio | 1020 | | |
| Kentucky | 310 | Oklahoma | 1623 | | |

International

| LOCATION | TOTAL | LOCATION | TOTAL | LOCATION | TOTAL |
|--------------------|-------|-----------------|-------|----------------------|--------------|
| Argentina | 4 | Israel | 13 | Spain | 40 |
| Australia | 85 | Italy | 649 | Sweden | 272 |
| Austria | 291 | Japan | 18 | Switzerland | 199 |
| Belgium | 303 | Luxembourg | 27 | Thailand | 1 |
| Belize | 1 | Mexico | 209 | United Kingdom | 66 |
| Brazil | 3 | Namibia | 2 | Uruguay | 2 |
| Bulgaria | 3 | Netherlands | 310 | Venezuela | 12 |
| China | 22 | New Caledonia | 8 | | |
| Colombia | 14 | New Zealand | 2 | Foreign Total | 5,658 |
| Costa Rica | 5 | Norway | 53 | | |
| Croatia | 15 | Panama | 22 | | |
| Czech Republic | 364 | Paraguay | 1 | | |
| Denmark | 149 | Poland | 65 | | |
| Dominican Republic | 6 | Republic Serbia | 2 | | |
| Finland | 36 | Russia | 1 | | |
| France | 709 | Singapore | 1 | | |
| Germany | 1502 | Slovakia | 76 | | |
| Hungary | 38 | Slovenia | 34 | | |
| Ireland | 13 | South Africa | 10 | | |

Canada

| LOCATION | TOTAL | United States | 32,854 | MEMBERSHIP | |
|-----------------------|--------------|----------------------|---------------|----------------------|---------------|
| Alberta | 761 | International | 5,658 | Regular 1-year | 18,409 |
| British Columbia | 370 | Canada | 2,469 | Regular 3-year | 9,485 |
| Manitoba | 95 | | | Regular 5-year | 3,426 |
| New Brunswick | 61 | Grand Total | 40,981 | Total | 31,320 |
| Newfoundland | 4 | | | | |
| Nova Scotia | 83 | | | Junior 1-year | 1,434 |
| Ontario | 466 | | | Junior 3-year | 453 |
| Prince Edward II | 8 | | | J-Term Members | 1,371 |
| Quebec | 322 | | | Total | 3,258 |
| Saskatchewan | 296 | | | | |
| Yukon | 3 | | | Lifetime Members | 6,403 |
| Canadian Total | 2,469 | | | Total Members | 40,981 |

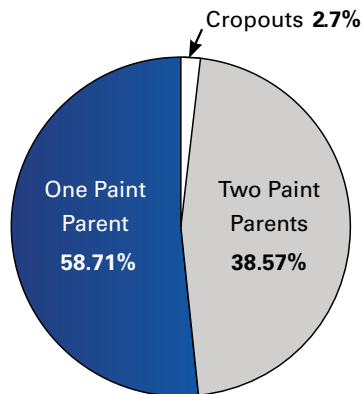
Paint Horse Distribution (Total horses registered in 2020)

Registration and Breeding Statistics

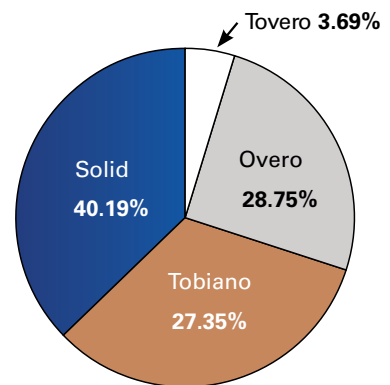
| Year | Horses Registered Annually | Horses Transferred Annually | Mares Bred | Stallion Breeding Reports |
|------|----------------------------|-----------------------------|------------|---------------------------|
| 2020 | 9,706 | 12,312 | * | * |
| 2019 | 9,145 | 12,023 | 13,946 | 4,067 |
| 2018 | 10,149 | 13,232 | 15,503 | 4,704 |
| 2017 | 10,225 | 14,004 | 16,966 | 5,218 |
| 2016 | 10,964 | 15,734 | 17,500 | 5,452 |

** Please note: Because the majority of stallion breeding reports are received by APHA late in the year, complete statistics are not available when the Annual Report is compiled. Totals for 2020 will be available in next year's report. Also note that as late reports are filed, totals for previous years might increase.*

Total horses registered by bloodline



Total horses registered by pattern



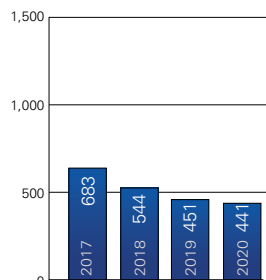
Horse Analysis by Location (Total horses registered in 2020)

| United States | Total Horses | Type | | | | Sex | | | Bloodline | | | |
|----------------|---------------------|-------|---------|-------|---------|-----------|-------|----------|-----------|------------------|-------------------|-------|
| | | Overo | Tobiano | Solid | Tob/Ove | Stallions | Mares | Geldings | Cropout | One Paint Parent | Two Paint Parents | |
| Alabama | 55 | 22 | 10 | 21 | 2 | 23 | 27 | 5 | 2 | 35 | 18 | |
| Alaska | 9 | 2 | 5 | 2 | 0 | 2 | 5 | 2 | 0 | 6 | 3 | |
| Arizona | 169 | 72 | 32 | 63 | 2 | 60 | 85 | 24 | 6 | 97 | 66 | |
| Arkansas | 120 | 23 | 27 | 67 | 3 | 34 | 79 | 7 | 2 | 93 | 25 | |
| California | 360 | 121 | 72 | 152 | 15 | 127 | 192 | 41 | 15 | 221 | 124 | |
| Colorado | 256 | 49 | 93 | 111 | 3 | 106 | 117 | 33 | 12 | 149 | 95 | |
| Connecticut | 1 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | |
| Delaware | 4 | 1 | 0 | 3 | 0 | 1 | 2 | 1 | 0 | 3 | 1 | |
| Florida | 168 | 62 | 43 | 56 | 7 | 63 | 82 | 23 | 4 | 101 | 63 | |
| Georgia | 91 | 32 | 22 | 34 | 3 | 45 | 35 | 11 | 1 | 54 | 36 | |
| Hawaii | 3 | 1 | 0 | 2 | 0 | 1 | 2 | 0 | 0 | 2 | 1 | |
| Idaho | 128 | 23 | 36 | 63 | 6 | 43 | 69 | 16 | 1 | 94 | 33 | |
| Illinois | 156 | 67 | 26 | 62 | 1 | 59 | 77 | 20 | 4 | 89 | 63 | |
| Indiana | 93 | 38 | 23 | 30 | 2 | 40 | 43 | 10 | 9 | 51 | 33 | |
| Iowa | 270 | 113 | 62 | 88 | 7 | 109 | 131 | 30 | 5 | 129 | 136 | |
| Kansas | 160 | 35 | 60 | 57 | 8 | 59 | 82 | 19 | 1 | 88 | 71 | |
| Kentucky | 86 | 38 | 20 | 27 | 1 | 45 | 32 | 9 | 1 | 56 | 29 | |
| Louisiana | 64 | 14 | 25 | 24 | 1 | 22 | 37 | 5 | 3 | 48 | 13 | |
| Maine | 7 | 2 | 1 | 4 | 0 | 2 | 3 | 2 | 0 | 6 | 1 | |
| Maryland | 19 | 5 | 7 | 7 | 0 | 5 | 14 | 0 | 0 | 12 | 7 | |
| Massachusetts | 11 | 3 | 5 | 3 | 0 | 4 | 6 | 1 | 0 | 4 | 7 | |
| Michigan | 174 | 63 | 43 | 61 | 7 | 53 | 98 | 23 | 1 | 100 | 73 | |
| Minnesota | 177 | 66 | 24 | 83 | 4 | 63 | 94 | 20 | 1 | 117 | 59 | |
| Mississippi | 68 | 19 | 22 | 25 | 2 | 23 | 38 | 7 | 5 | 42 | 21 | |
| Missouri | 207 | 54 | 58 | 86 | 9 | 72 | 109 | 26 | 1 | 122 | 84 | |
| Montana | 209 | 47 | 58 | 96 | 8 | 74 | 113 | 22 | 3 | 147 | 59 | |
| Nebraska | 124 | 39 | 38 | 41 | 6 | 54 | 59 | 11 | 3 | 65 | 56 | |
| Nevada | 40 | 7 | 9 | 22 | 2 | 14 | 21 | 5 | 2 | 25 | 13 | |
| New Hampshire | 11 | 6 | 3 | 2 | 0 | 2 | 8 | 1 | 1 | 7 | 3 | |
| New Jersey | 20 | 10 | 3 | 5 | 2 | 7 | 11 | 2 | 0 | 12 | 8 | |
| New Mexico | 41 | 6 | 15 | 20 | 0 | 18 | 21 | 2 | 3 | 25 | 13 | |
| New York | 36 | 12 | 11 | 13 | 0 | 18 | 15 | 3 | 1 | 19 | 16 | |
| North Carolina | 105 | 34 | 22 | 42 | 7 | 37 | 49 | 19 | 4 | 74 | 27 | |
| North Dakota | 155 | 24 | 74 | 55 | 2 | 74 | 80 | 1 | 1 | 86 | 68 | |
| Ohio | 135 | 57 | 32 | 45 | 1 | 55 | 61 | 19 | 4 | 86 | 45 | |
| Oklahoma | 487 | 122 | 131 | 229 | 5 | 175 | 268 | 44 | 17 | 322 | 148 | |
| Oregon | 182 | 55 | 44 | 76 | 7 | 56 | 98 | 28 | 9 | 110 | 63 | |
| Pennsylvania | 70 | 16 | 17 | 35 | 2 | 22 | 35 | 13 | 2 | 41 | 27 | |
| Rhode Island | 1 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | |
| South Carolina | 49 | 14 | 13 | 21 | 1 | 19 | 25 | 5 | 3 | 32 | 14 | |
| South Dakota | 141 | 13 | 66 | 59 | 3 | 64 | 73 | 4 | 4 | 83 | 54 | |
| Tennessee | 101 | 33 | 26 | 36 | 6 | 38 | 53 | 10 | 3 | 60 | 38 | |
| Texas | 1,144 | 398 | 216 | 513 | 17 | 424 | 608 | 112 | 105 | 723 | 316 | |
| Utah | 130 | 31 | 32 | 62 | 5 | 46 | 71 | 13 | 2 | 75 | 53 | |
| Vermont | 12 | 3 | 6 | 3 | 0 | 4 | 6 | 2 | 0 | 11 | 1 | |
| Virginia | 55 | 13 | 16 | 23 | 3 | 16 | 25 | 14 | 1 | 35 | 19 | |
| Washington | 161 | 53 | 37 | 62 | 9 | 62 | 81 | 18 | 3 | 97 | 61 | |
| West Virginia | 28 | 3 | 10 | 13 | 2 | 12 | 15 | 1 | 1 | 19 | 8 | |
| Wisconsin | 175 | 52 | 51 | 67 | 5 | 69 | 90 | 16 | 3 | 89 | 83 | |
| Wyoming | 117 | 27 | 26 | 63 | 1 | 50 | 57 | 10 | 1 | 84 | 32 | |
| Total U.S. | 6,585 | 2,000 | 1,673 | 2,735 | 177 | 2,471 | 3,404 | 710 | 250 | 4,048 | 2,287 | |
| International | Australia | 11 | 5 | 1 | 5 | 0 | 3 | 5 | 3 | 0 | 6 | 5 |
| | Austria | 55 | 15 | 20 | 17 | 3 | 32 | 23 | 0 | 1 | 33 | 21 |
| | Belgium | 144 | 48 | 47 | 43 | 6 | 74 | 65 | 5 | 0 | 73 | 71 |
| | China | 6 | 1 | 0 | 2 | 3 | 3 | 3 | 0 | 0 | 1 | 5 |
| | Colombia | 4 | 1 | 2 | 1 | 0 | 1 | 3 | 0 | 3 | 1 | 0 |
| | Costa Rica | 2 | 0 | 1 | 1 | 0 | 0 | 2 | 0 | 0 | 0 | 2 |
| | Croatia | 5 | 0 | 0 | 4 | 1 | 4 | 1 | 0 | 0 | 2 | 3 |
| | Czech Republic | 138 | 24 | 61 | 47 | 6 | 73 | 61 | 4 | 2 | 57 | 79 |
| | Denmark | 19 | 7 | 2 | 6 | 4 | 7 | 10 | 2 | 0 | 9 | 10 |
| | Dominican Republic | 6 | 1 | 4 | 0 | 1 | 3 | 3 | 0 | 0 | 6 | 0 |
| | Finland | 7 | 0 | 4 | 3 | 0 | 5 | 2 | 0 | 0 | 5 | 2 |
| | France | 476 | 152 | 135 | 141 | 48 | 233 | 236 | 7 | 0 | 155 | 321 |
| | Germany | 478 | 89 | 207 | 157 | 25 | 217 | 253 | 8 | 3 | 258 | 217 |
| | Hungary | 6 | 0 | 5 | 1 | 0 | 1 | 4 | 1 | 0 | 5 | 1 |
| | Ireland | 4 | 1 | 0 | 3 | 0 | 0 | 3 | 1 | 0 | 4 | 0 |
| | Israel | 1 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 |
| | Italy | 476 | 139 | 110 | 204 | 23 | 214 | 258 | 4 | 0 | 259 | 217 |
| | Japan | 1 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 |
| | Luxembourg | 7 | 2 | 1 | 4 | 0 | 3 | 4 | 0 | 0 | 5 | 2 |
| | Mexico | 114 | 39 | 13 | 59 | 3 | 65 | 49 | 0 | 0 | 95 | 19 |
| | Monaco | 1 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 |
| | Netherlands | 98 | 23 | 37 | 30 | 8 | 36 | 59 | 3 | 0 | 38 | 60 |
| | New Caledonia | 19 | 9 | 6 | 3 | 1 | 6 | 11 | 2 | 0 | 8 | 11 |
| | Norway | 6 | 3 | 3 | 0 | 0 | 1 | 5 | 0 | 0 | 3 | 3 |
| | Panama | 3 | 0 | 1 | 2 | 0 | 1 | 1 | 1 | 0 | 2 | 1 |
| | Paraguay | 2 | 0 | 1 | 1 | 0 | 1 | 1 | 0 | 0 | 1 | 1 |
| | Poland | 23 | 2 | 13 | 7 | 1 | 13 | 9 | 1 | 0 | 10 | 13 |
| | Slovakia Republic | 24 | 1 | 8 | 11 | 4 | 7 | 16 | 1 | 0 | 11 | 13 |
| | Slovenia | 17 | 6 | 2 | 8 | 1 | 8 | 9 | 0 | 0 | 6 | 11 |
| | Spain | 11 | 2 | 7 | 1 | 1 | 4 | 7 | 0 | 0 | 4 | 7 |
| | Sweden | 51 | 15 | 9 | 24 | 3 | 20 | 28 | 3 | 0 | 39 | 12 |
| | Switzerland | 15 | 4 | 7 | 4 | 0 | 8 | 6 | 1 | 0 | 9 | 6 |
| | United Kingdom | 26 | 5 | 11 | 9 | 1 | 8 | 17 | 1 | 0 | 12 | 14 |
| | Venezuela | 1 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 |
| Canada | Alberta | 306 | 80 | 85 | 128 | 13 | 116 | 176 | 14 | 1 | 176 | 129 |
| | British Columbia | 101 | 17 | 52 | 23 | 9 | 42 | 48 | 11 | 3 | 68 | 30 |
| | Manitoba | 88 | 23 | 15 | 47 | 3 | 45 | 41 | 2 | 0 | 66 | 22 |
| | New Brunswick | 14 | 3 | 5 | 5 | 1 | 8 | 6 | 0 | 0 | 7 | 7 |
| | Nova Scotia | 24 | 5 | 15 | 3 | 1 | 6 | 15 | 3 | 0 | 9 | 15 |
| | Ontario | 107 | 29 | 37 | 39 | 2 | 48 | 49 | 10 | 2 | 54 | 51 |
| | Prince Edward II | 1 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 1 | 0 |
| | Quebec | 114 | 18 | 32 | 61 | 3 | 42 | 66 | 6 | 1 | 79 | 34 |
| | Saskatchewan | 133 | 30 | 26 | 68 | 9 | 64 | 62 | 7 | 0 | 78 | 55 |
| | Total International | 3,121 | 791 | 982 | 1,166 | 182 | 1,413 | 1,609 | 99 | 13 | 1,651 | 1,457 |
| Grand Total | 9,706 | 2,791 | 2,655 | 3,901 | 359 | 3,884 | 5,013 | 809 | 263 | 5,699 | 3,744 | |

Program Participation

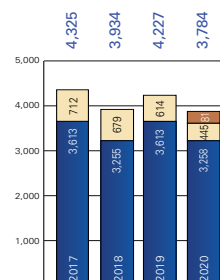
Paint Alternative Competition (PAC)

(Ride America is included in PAC)



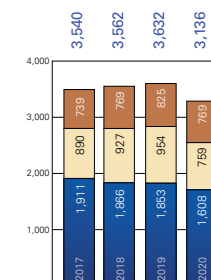
Youth

Youth Walk-Trot 11-18
 Novice Youth
 Youth



Amateur

Amateur Walk-Trot
 Amateur
 Novice Amateur



E-Shows (created March 2020) APHA was the first international equine breed organization to launch an online horse show platform.

| Year | Date | Total Entries | Paid Out | Participants | Horses | States/Countries represented |
|------|--------------------|---------------|----------|--------------|--------|------------------------------|
| 2020 | 10 Monthly E-Shows | 1,702 | \$13,372 | 374 | 408 | 41 States/14 Countries |

Championship Show History

WORLD CHAMPIONSHIP SHOWS

APHA World Championship Show

| Year | Date | Location | Entries | | Horses | States/Countries represented |
|-------|---------------|----------------|---------|---|--------|------------------------------|
| 2020* | Sept 18-Oct 4 | Fort Worth, TX | 23,662 | 5 | 2,029 | 44 |
| 2019 | Sept 16-29 | Fort Worth, TX | 16,202 | 5 | 1,282 | 56 |
| 2018 | Sept 17-30 | Fort Worth, TX | 16,131 | 5 | 1,121 | 48 |
| 2017 | Sept 20-Oct 1 | Fort Worth, TX | 10,438 | 5 | 1,107 | 47 |
| 2016 | Nov 2-13 | Fort Worth, TX | 13,827 | 5 | 995 | 45 |

APHA Youth World Championship Show

| Year | Date | Location | Entries | Judges | Horses | States/Countries represented |
|------|----------------------|----------------|---------|--------|--------|------------------------------|
| 2020 | YWS & OAWCS Combined | | | | | |
| 2019 | June 24-July 7 | Fort Worth, TX | 4,821 | 5 | 287 | 34 |
| 2018 | June 25-July 8 | Fort Worth, TX | 6,325 | 5 | 417 | 39 |
| 2017 | June 26-July 9 | Fort Worth, TX | 6,480 | 5 | 420 | 37 |
| 2016 | June 27-July 9 | Fort Worth, TX | 6,707 | 5 | 391 | 32 |

*2020 - Youth World Show and Open/Amateur World Show Combined

NATIONAL CHAMPIONSHIP SHOWS

Eastern - Lexington, VA

| Year | Date | Location | Entries | Horses |
|------|-------------|---------------|---------|--------|
| 2020 | Oct 15-18 | Lexington, VA | 660 | 150 |
| 2019 | March 22-24 | Lexington, VA | 574 | 126 |

Western - Las Vegas, NV

| Year | Date | Location | Entries | Horses |
|------|-----------|---------------|---------|--------|
| 2020 | Oct 15-18 | Las Vegas, NV | 920 | 171 |
| 2019 | Oct 17-19 | Las Vegas, NV | 1,053 | 243 |

Approved Show Participation

Shows

| Month | 2019 | 2020 |
|--------------|--------------|------------|
| Jan | 21 | 40 |
| Feb | 34 | 40 |
| Mar | 92 | 38 |
| Apr | 112 | 0 |
| May | 159 | 30 |
| Jun | 79 | 58 |
| Jul | 125 | 117 |
| Aug | 154 | 109 |
| Sept | 79 | 69 |
| Oct | 84 | 99 |
| Nov | 44 | 18 |
| Dec | 41 | 27 |
| Total | 1,024 | 645 |

Open

| Month | 2019 | 2020 |
|--------------|---------------|---------------|
| Jan | 1,858 | 1,798 |
| Feb | 1,997 | 1,927 |
| Mar | 4,983 | 2,010 |
| Apr | 7,022 | 0 |
| May | 13,542 | 1,644 |
| Jun | 4,500 | 3,745 |
| Jul | 9,384 | 10,778 |
| Aug | 14,658 | 9,430 |
| Sept | 3,779 | 4,196 |
| Oct | 4,916 | 6,271 |
| Nov | 2,971 | 246 |
| Dec | 1,677 | 2,346 |
| Total | 71,197 | 44,391 |

Youth

| Month | 2019 | 2020 |
|--------------|---------------|---------------|
| Jan | 1,597 | 1,630 |
| Feb | 1,195 | 1,360 |
| Mar | 3,756 | 1,607 |
| Apr | 5,163 | 0 |
| May | 8,588 | 1,371 |
| Jun | 2,087 | 2,747 |
| Jul | 4,969 | 7,193 |
| Aug | 6,584 | 6,643 |
| Sept | 2,468 | 1,682 |
| Oct | 3,412 | 5,475 |
| Nov | 1,756 | 130 |
| Dec | 875 | 1,996 |
| Total | 42,450 | 31,834 |

Novice Youth

| Month | 2019 | 2020 |
|--------------|---------------|---------------|
| Jan | 624 | 550 |
| Feb | 508 | 622 |
| Mar | 1,725 | 654 |
| Apr | 2,134 | 0 |
| May | 3,650 | 601 |
| Jun | 767 | 1,226 |
| Jul | 2,273 | 3,513 |
| Aug | 3,243 | 3,094 |
| Sept | 582 | 848 |
| Oct | 1,352 | 2,249 |
| Nov | 757 | 18 |
| Dec | 363 | 807 |
| Total | 17,978 | 14,182 |

Amateur

| Month | 2019 | 2020 |
|--------------|---------------|---------------|
| Jan | 1,905 | 1,794 |
| Feb | 1,692 | 1,774 |
| Mar | 4,203 | 4,664 |
| Apr | 6,332 | 0 |
| May | 13,103 | 1,472 |
| Jun | 3,131 | 3,236 |
| Jul | 8,102 | 9,882 |
| Aug | 12,385 | 8,071 |
| Sept | 2,743 | 3,355 |
| Oct | 5,064 | 6,839 |
| Nov | 2,297 | 146 |
| Dec | 1,379 | 2,168 |
| Total | 62,336 | 40,401 |

Novice Amateur

| Month | 2019 | 2020 |
|--------------|---------------|---------------|
| Jan | 742 | 727 |
| Feb | 774 | 592 |
| Mar | 1,991 | 787 |
| Apr | 2,706 | 0 |
| May | 4,726 | 436 |
| Jun | 1,419 | 1,154 |
| Jul | 3,154 | 3,717 |
| Aug | 4,508 | 3,400 |
| Sept | 1,154 | 1,436 |
| Oct | 1,901 | 2,852 |
| Nov | 948 | 90 |
| Dec | 517 | 800 |
| Total | 24,540 | 15,991 |

Open Solid Paint-Bred

| Month | 2019 | 2020 |
|--------------|--------------|--------------|
| Jan | 102 | 170 |
| Feb | 109 | 71 |
| Mar | 559 | 359 |
| Apr | 619 | 0 |
| May | 1,387 | 166 |
| Jun | 732 | 511 |
| Jul | 1,165 | 1,290 |
| Aug | 2,277 | 2,237 |
| Sept | 590 | 512 |
| Oct | 771 | 840 |
| Nov | 422 | 105 |
| Dec | 134 | 171 |
| Total | 8,867 | 5,432 |

Amateur Solid Paint-Bred

| Month | 2019 | 2020 |
|--------------|--------------|--------------|
| Jan | 38 | 36 |
| Feb | 4 | 31 |
| Mar | 363 | 234 |
| Apr | 457 | 0 |
| May | 1,263 | 52 |
| Jun | 574 | 240 |
| Jul | 1,077 | 1,488 |
| Aug | 1,835 | 994 |
| Sept | 417 | 328 |
| Oct | 1,119 | 1,263 |
| Nov | 396 | 6 |
| Dec | 46 | 92 |
| Total | 7,589 | 4,764 |

Youth Solid Paint-Bred

| Month | 2019 | 2020 |
|--------------|--------------|--------------|
| Jan | 6 | 20 |
| Feb | 1 | 28 |
| Mar | 137 | 20 |
| Apr | 60 | 0 |
| May | 328 | 2 |
| Jun | 91 | 49 |
| Jul | 338 | 294 |
| Aug | 503 | 431 |
| Sept | 95 | 83 |
| Oct | 342 | 222 |
| Nov | 29 | 0 |
| Dec | 24 | 4 |
| Total | 1,954 | 1,153 |

Amateur Walk-Trot

| Month | 2019 | 2020 |
|--------------|---------------|---------------|
| Jan | 534 | 580 |
| Feb | 888 | 596 |
| Mar | 1,860 | 873 |
| Apr | 2,431 | 0 |
| May | 4,615 | 536 |
| Jun | 902 | 1,216 |
| Jul | 3,233 | 3,724 |
| Aug | 4,127 | 3,329 |
| Sept | 939 | 1,149 |
| Oct | 2,674 | 3,657 |
| Nov | 1,498 | 78 |
| Dec | 630 | 812 |
| Total | 24,331 | 16,550 |

TOTAL ENTRIES

| Month | 2019 | 2020 |
|--------------|----------------|----------------|
| Jan | 7,406 | 7,305 |
| Feb | 7,168 | 7,001 |
| Mar | 19,487 | 8,208 |
| Apr | 26,924 | 0 |
| May | 51,202 | 6,280 |
| Jun | 14,203 | 14,124 |
| Jul | 33,695 | 41,879 |
| Aug | 51,120 | 36,629 |
| Sept | 11,767 | 13,589 |
| Oct | 21,551 | 29,668 |
| Nov | 11,074 | 819 |
| Dec | 5,645 | 9,196 |
| Total | 261,242 | 174,698 |

TOTAL HORSES

| Month | 2019 | 2020 |
|--------------|--------------|--------------|
| Jan | 447 | 452 |
| Feb | 268 | 260 |
| Mar | 661 | 332 |
| Apr | 839 | 0 |
| May | 889 | 209 |
| Jun | 422 | 444 |
| Jul | 418 | 861 |
| Aug | 455 | 545 |
| Sept | 140 | 649 |
| Oct | 239 | 286 |
| Nov | 98 | 44 |
| Dec | 34 | 53 |
| Total | 4,910 | 4,135 |

2020 Top 20 Shows (by entries per judge)

| Rank | Show | Location | Date | Entries | Horses | 2019 Rank | # of Judges | Adjoining Show |
|------|--|-------------------|--------|---------|--------|------------|---|--|
| 1 | Fall Color Classic POR sponsored by Michigan PHC | Cloverdale, IN | 24-Oct | 1349 | 265 | 12 | 4 POR with adjoining 4Yth/Am POR before | Fall Color Classic Youth/Amateur POR sponsored by Michigan PHC |
| 2 | Worldwide Paint Horse Congress sponsored by Kansas PHA | Tulsa, OK | 29-Jul | 1269 | 232 | 2 | 6 POR | |
| 3 | GCPHC June Show POR sponsored by Gulf Coast PHC | Waco, TX | 19-Jun | 1001 | 208 | Un-ranked | 4 POR | |
| 4 | Texas Memorial Day Classic Zone 4 sponsored by Zone 4 Coordinating Committee | Waco, TX | 21-Aug | 981 | 185 | 7 | 6 Zone | |
| 5 | Texas Wildflower Celebration POR sponsored by Gulf Coast PHC & Texas PHC | Waco, TX | 6-Mar | 892 | 200 | 6 | 4 POR | |
| 6 | Southwestern Exposition & Livestock Show (Fort Worth Stock Show) co-sponsored by Texas PHC | Fort Worth, TX | 17-Jan | 853 | 195 | 8 | 4 POR | |
| 7 | Indiana/Illinois Paint Partners POR sponsored by Indiana PHC & Illinois PHA | Gifford, IL | 28-Aug | 850 | 160 | 10 | 4 POR | |
| 8 | Arizona Copper Country POR sponsored by Arizona PHC | Scottsdale, AZ | 29-Dec | 847 | 173 | 17 | 4 POR with adjoining 4 POR after | Arizona Copper Country POR Jan 2021 sponsored by Arizona PHC |
| 9 | German Paint Horse Championship POR sponsored by Paint Horse Club Germany | Kreuth, Germany | 25-Aug | 829 | 163 | 18 | 4 POR | |
| 10 | Margarita Classic POR sponsored by South Texas PHC | Waco, TX | 11-Dec | 807 | 147 | Un-ranked | 4 POR | |
| 11 | Border Bash POR sponsored by Ohio PHC & Michigan PHC | Wauseon, OH | 11-Jul | 797 | 134 | Un-ranked | 4 POR | |
| 12 | Slice of Summer/APHA SE Championship POR sponsored by Georgia PHC | Statesboro, GA | 26-Jun | 774 | 140 | Un-ranked | 4 POR | |
| 13 | IPHA Fall Shootout & Futurity Show sponsored by Illinois PHA | Gifford, IL | 2-Oct | 728 | 160 | 14 | 4 POR | |
| 14 | Welcome Back To The World POR sponsored by Oklahoma Paint Horse Club | Oklahoma City, OK | 23-May | 716 | 152 | Un-ranked | 4 POR | |
| 15 | Arizona Copper Country POR sponsored by Arizona PHC | Scottsdale, AZ | 1-Jan | 708 | 153 | 13 | 4 POR with adjoining 4 POR before | Arizona Copper Country POR Dec 2019 sponsored by Arizona PHC (694/154) |
| 16 | Blast of Color POR sponsored by Minnesota North Star PHC | Hindkley, MN | 20-Jun | 700 | 119 | un-ranked | 4 POR | |
| 17 | IPHA Spring Fling sponsored by Illinois PHA | Gifford, IL | 2-Jul | 678 | 139 | 9 | 4 POR | |
| 18 | Zone 9 Southern Classic sponsored by Zone 9 Coordinating Committee | Perry, GA | 15-Feb | 599 | 106 | un-rankedm | Zone Show | |
| 19 | Slice of Summer POR sponsored by Georgia PHC | Perry, GA | 28-Aug | 596 | 110 | un-ranked | 4 POR | |
| 20 | IPHA/MPHC Heritage Classic POR sponsored by Illinois PHC & Missouri PHC | Gifford, IL | 31-Jul | 579 | 106 | Un-ranked | 4 POR | |

Incentive Programs

BREEDERS' TRUST

Top 10 Stallions by Foal Earnings

| Stallion | Total Number Of Foals | Total Earnings | Average Earnings Per foal | Total Points | Average Points Per Foal |
|---------------------|-----------------------|----------------|---------------------------|--------------|-------------------------|
| Zippos Sensation | 68 | \$26,649.00 | \$391.90 | 2350 | 35 |
| AllTime Fancy | 87 | \$26,297.46 | \$302.27 | 2319 | 27 |
| CR Good Machine | 34 | \$15,399.72 | \$452.93 | 1358 | 40 |
| Special Invitation | 39 | \$10,602.90 | \$271.87 | 935 | 24 |
| Fleet Machine | 15 | \$9,174.06 | \$611.60 | 809 | 54 |
| By Appointment Only | 35 | \$8,856.54 | \$253.04 | 781 | 22 |
| The Original Cowboy | 14 | \$8,754.48 | \$625.32 | 772 | 55 |
| Lazy Loper | 16 | \$7,972.02 | \$498.25 | 703 | 44 |
| GoodToThe Max | 2 | \$7,824.60 | \$3,912.30 | 690 | 345 |
| The Sugar Daddy | 15 | \$6,940.08 | \$462.67 | 612 | 14 |

Top 10 Earnings by Foal

| Nominated Foal/Sire | Earnings | Points Total Open/Amateur | Distribution | Owner/Nominator/Subscriber |
|--|------------|---------------------------|--------------|----------------------------|
| Im Good To The Max/ Good To The Max | \$7,715.65 | 680 | \$5,400.96 | Jennifer Ross |
| | | 174.5 | \$771.56 | William F Mauermann |
| | | 505.5 | \$1,543.13 | Richard Gilbert |
| Even More Sensational/ Zippos Sensation | \$7,386.61 | 651 | \$5,170.63 | Stephanie Mohindra |
| | | 271 | \$738.66 | Simons Show Horses LLC |
| | | 380 | \$1,477.32 | Simons Show Horses LLC |
| All I Wanna Do/ Allocate Your Assets (AQHA) | \$5,525.76 | 487 | \$3,868.04 | Lindsay McLain |
| | | 42 | \$552.57 | Michelle M Coan |
| | | 445 | \$1,105.15 | Katherine K and GW Tobin |
| Kick Ice/ The Whole Shabang | \$5,469.02 | 482 | \$3,828.32 | Barbara A Trueba |
| | | 260 | \$546.90 | Barbara A Trueba |
| | | 222 | \$1,093.80 | Barbara A Trueba |
| Shes Alotta Splash/ Alotta Charisma | \$4,686.12 | 413 | \$3,280.29 | Robert or Patricia Ross |
| | | 95 | \$468.61 | Gregg Reisinger |
| | | 318 | \$937.22 | Gregg Reisinger |
| Just Enuff Shine/ Make Me Shine | \$4,379.75 | 386 | \$3,065.83 | Kristin M Boggs |
| | | 38 | \$437.97 | Shannon &/or Tim Anderson |
| | | 348 | \$875.95 | Millie or Ron Corder |
| A World Class Storm/ An Intense Storm | \$4,107.45 | 362 | \$2,875.22 | Nathan J Miller |
| | | 136.5 | \$410.74 | Roy J Hall |
| | | 225.5 | \$821.49 | Mark or Patty Voegelé |
| Platinum Cowgirl/ The Original Cowboy | \$3,959.94 | 349 | \$2,771.96 | Peytyn Goodin |
| | | 107 | \$395.99 | Simons Show Horses LLC |
| | | 242 | \$791.99 | Simons Show Horses LLC |
| Wicked Roses/ CF Wicked Willie | \$3,801.10 | 335 | \$2,660.77 | Brandy N Keller |
| | | 141 | \$380.11 | Jennifer Disch |
| | | 194 | \$760.22 | Daum/Zetzsche Partnership |
| Talk About Lazy/ Lazy Loper (AQHA) | \$3,574.15 | 315 | \$2,501.91 | Sharon Bell |
| | | 11 | \$357.41 | Don or Cindy Gattis |
| | | 304 | \$714.83 | Michael or Rochelle Farina |

Top 10 Gross Earnings

| Payee | Earnings |
|--------------------------|------------|
| Simons Show Horses LLC | \$7,954.63 |
| Yarnelle Farms | \$5,937.07 |
| Barbara A Trueba | \$5,503.04 |
| Jennifer Ross | \$5,400.96 |
| Stephanie Mohindra | \$5,170.63 |
| Nathan J Miller | \$4,781.43 |
| Kristin M Boggs | \$4,519.32 |
| Lindsay McLain | \$3,868.04 |
| Susan and Phillip Drawdy | \$3,797.59 |
| Robert or Patricia Ross | \$3,709.18 |

APHA Breeders' Futurity

Platinum Division:

81 paid entries competing for \$195,820.00

Gold Division:

158 paid entries competing for \$136,457.50

Platinum Leading Sire of Money Earning Foals:

Execute (APHA/AQHA) owned by Gary & Linda Gordon

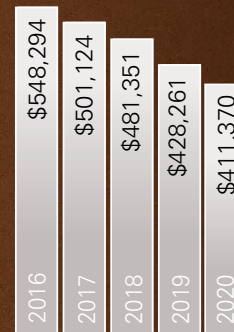
Gold Leading Sire of Money Earning Foals:

My Intention (AQHA) owned by Jim & Georgia Snow

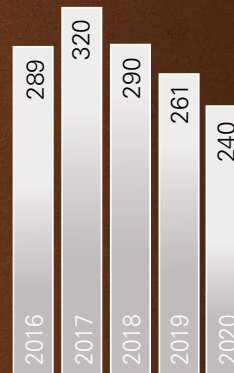
Total for all divisions:

239 entries competed for \$332,277.50

Breeders' Trust Annual Payouts



Stallions Subscribed to Breeders' Trust



RAM Paint Barrel Racing Incentive Program

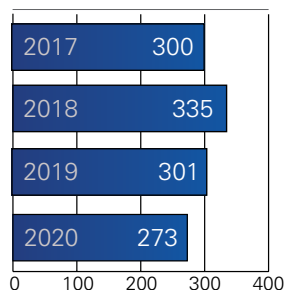
| | 2016 | 2017 | 2018 | 2019 | 2020 |
|-----------------------------|----------|----------|----------|----------|----------|
| PBRIP Events | 124 | 144 | 110 | 94 | 62 |
| PBRIP Enrollments | 567 | 554 | 503 | 485 | 437 |
| PBRIP Money Paid Out | \$62,000 | \$54,000 | \$49,495 | \$47,110 | \$69,090 |

PBRIP Participating States

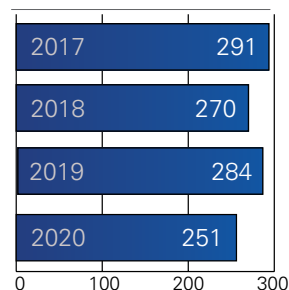
| | | | |
|----------|-----------|------------|--------------|
| Arkansas | Kansas | Missouri | Pennsylvania |
| Florida | Louisiana | New Mexico | Texas |
| Illinois | Michigan | Oklahoma | |

Paint Racing

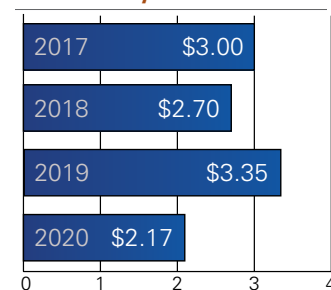
Number of Starters



Number of Races



Purse Money in Millions



Lifetime Leading Sires by Money Earned

| | Horse Name | Money Earned | | Horse Name | Money Earned |
|----|--------------------|--------------|-----|---------------------------|--------------|
| 1. | Royal Quick Flash | \$7,218,373 | 6. | Awesome Chrome | \$1,994,026 |
| 2. | Judys Lineage | \$5,679,729 | 7. | Easy Jet Too | \$1,591,503 |
| 3. | Country Quick Dash | \$4,024,864 | 8. | Dos Poruno | \$1,533,316 |
| 4. | Texas Hero | \$3,375,442 | 9. | Treasured Too | \$1,399,379 |
| 5. | CRM Livewire | \$2,856,557 | 10. | PYC Paint Your Wagon AQHA | \$1,235,084 |

2020 Top 10 Races by Purse Money

| Race | Grade | Track | City, State | Purse |
|--|-------|-------------------|-------------------|-----------|
| 1. Oklahoma Paint & Appaloosa Futurity | G1 | Remington Park | Oklahoma City, OK | \$183,950 |
| 2. Speedhorse Graham Futurity | G1 | Remington Park | Oklahoma City, OK | \$136,700 |
| 3. PSBA Futurity | G1 | Remington Park | Oklahoma City, OK | \$103,200 |
| 4. Speedhorse Futurity | G1 | Fair Meadows | Tulsa, OK | \$70,200 |
| 5. Lone Star Speedhorse Futurity | G1 | Lone Star Park | Grand Prairie, TX | \$67,170 |
| 6. Pot O' Gold Futurity | G1 | Will Rogers Downs | Claremore, OK | \$62,325 |
| 7. Graham Speedhorse Derby | G1 | Remington Park | Oklahoma City, OK | \$56,000 |
| 8. Colors of the Alamo Futurity | G3 | Retama Park | San Antonio, TX | \$47,580 |
| 9. Speedhorse Championship | G1 | Will Rogers Downs | Claremore, OK | \$44,500 |
| 10. Lone Star Claiming Derby | G1 | Lone Star Park | Grand Prairie, TX | \$37,650 |

Publications & Social Media



Chrome

APEX Grand Award winner for 2020

2020 American Horse Publications Equine Media Awards

- General Excellence Award – Association Publication over 15,000 circulation
- 3 other awards earned in this contest

Official Publication of Mule Alley at the Fort Worth Stockyards

Total Circulation: 29,733



Paint Horse Journal

2020 American Horse Publications Equine Media Awards

- General Excellence Award – Association Publication under 15,000 circulation Total of 6 awards overall in this contest
- 3 other awards earned in this contest

Total Circulation: 4,583

Social Media



293,061 followers on Facebook



44,100 followers on Instagram



22,000 followers on Twitter

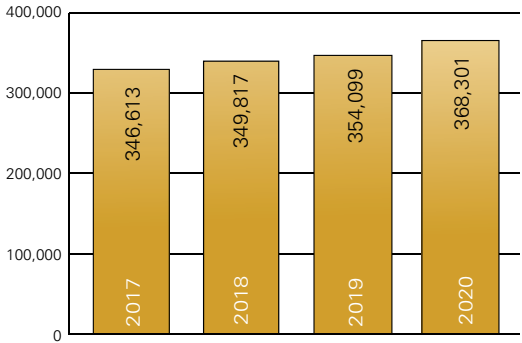


2,880 YouTube subscribers



6,260 Pinterest subscribers

Total Social Media Contacts



Independent Auditor's Report



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
American Paint Horse Association
Fort Worth, Texas

We have audited the accompanying financial statements of American Paint Horse Association (a nonprofit organization), which comprise the statement of assets, liabilities and net assets – modified cash basis as of December 31, 2020, and the related statement of revenues, expenses and change in net assets – modified cash basis, statement of functional expenses – modified cash basis, and statement of cash flows – modified cash basis for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting as described in Note 1; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities, and net assets of American Paint Horse Association as of December 31, 2020, and its support, revenue, and expenses, and cash flows for the year then ended in accordance with the modified cash basis of accounting as described in Note 1.

3116 WEST 5TH STREET, 2ND FLOOR, FORT WORTH, TEXAS 76107

PHONE 817.332.3877 FAX 817.332.3879

Independent Auditor's Report

Basis of Accounting

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Other Matter

The financial statements of American Paint Horse Association for the year ended December 31, 2019, were audited by other auditors, whose report dated June 26, 2020, expressed an unmodified opinion on those statements.

Kellogg and Kellogg, P.C.

Kellogg and Kellogg, P.C.
Fort Worth, Texas
September 27, 2021

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION STATEMENTS OF ASSETS, LIABILITIES AND NET ASSETS - MODIFIED CASH BASIS DECEMBER 31, 2020 AND 2019

| | 2020 | 2019 |
|---|----------------------|----------------------|
| <u>ASSETS</u> | | |
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$ 1,708,509 | \$ 601,678 |
| Cash and cash equivalents, restricted | 557,180 | 283,252 |
| Investments, at fair value | 15,786,259 | 14,893,364 |
| Accounts receivable, net of allowance for doubtful accounts of \$800 in 2020 and \$900 in 2019 | 828,962 | 593,465 |
| Accrued interest receivable, restricted | 2,831 | 4,378 |
| Inventory | 36,860 | 18,056 |
| Prepaid expenses | 18,527 | 41,219 |
| Total current assets | 18,939,128 | 16,435,412 |
| PROPERTY AND EQUIPMENT, net of accumulated depreciation | 751,050 | 866,482 |
| OTHER ASSETS | | |
| Due from related party, APHF | 822,544 | 1,001,956 |
| Investments, at fair value, with restrictions | 540,000 | 900,000 |
| Security deposits | 19,125 | 32,458 |
| Total other assets | 1,381,669 | 1,934,414 |
| TOTAL ASSETS | <u>\$ 21,071,847</u> | <u>\$ 19,236,308</u> |
| <u>LIABILITIES AND NET ASSETS</u> | | |
| CURRENT LIABILITIES | | |
| Accounts payable | \$ 586,792 | \$ 756,375 |
| Accrued expenses | 644,284 | 602,765 |
| Due to related party, APHF | 123,770 | 46,088 |
| Deferred revenues, current | 476,303 | 461,374 |
| Total current liabilities | 1,831,149 | 1,866,602 |
| LONG-TERM LIABILITIES | | |
| Deferred revenues, net of current | - | 29,281 |
| Deferred rent | 145,955 | - |
| Total long-term liabilities | 145,955 | 29,281 |
| NET ASSETS | | |
| Without donor restrictions | 18,419,286 | 16,598,974 |
| With donor restrictions | 675,457 | 741,451 |
| Total net assets | 19,094,743 | 17,340,425 |
| TOTAL LIABILITIES AND NET ASSETS | <u>\$ 21,071,847</u> | <u>\$ 19,236,308</u> |

The Notes to Financial Statements are an integral part of these statements.

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION
STATEMENT OF REVENUES, EXPENSES AND CHANGE IN NET ASSETS
MODIFIED CASH BASIS
YEAR ENDED DECEMBER 31, 2020

| | Without Donor Restrictions | With Donor Restrictions | Total |
|---|-------------------------------|----------------------------|----------------------------|
| REVENUES AND OTHER SUPPORT | | | |
| Membership services | \$ 1,616,160 | \$ - | \$ 1,616,160 |
| Registration and field services | 1,981,341 | - | 1,981,341 |
| Performance income | 523,552 | - | 523,552 |
| Shows | 2,517,950 | - | 2,517,950 |
| Publications, net of discounts | 588,588 | - | 588,588 |
| Sponsorship and development | 365,779 | - | 365,779 |
| Other program income | 563,649 | - | 563,649 |
| Breeders' Trust program support | - | 510,030 | 510,030 |
| | <hr/> | <hr/> | <hr/> |
| Total revenues and other support | 8,157,019 | 510,030 | 8,667,049 |
| EXPENSES | | | |
| Program services | | | |
| Membership services | 424,221 | - | 424,221 |
| Registration and field services | 728,715 | - | 728,715 |
| Performance | 697,552 | - | 697,552 |
| Shows | 2,376,715 | - | 2,376,715 |
| Publications | 510,396 | - | 510,396 |
| Sponsorship and development | 324,735 | - | 324,735 |
| Other programs | 585,944 | - | 585,944 |
| Support services | | | |
| General and administrative | 2,673,943 | - | 2,673,943 |
| | <hr/> | <hr/> | <hr/> |
| Total expenses | 8,322,221 | - | 8,322,221 |
| OTHER INCOME AND EXPENSES | | | |
| Marketing initiative | (88,800) | - | (88,800) |
| Investment return | 1,601,214 | 26,355 | 1,627,569 |
| Paycheck Protection Program loan forgiven | 473,100 | - | 473,100 |
| Net assets released from restrictions | - | (602,379) | (602,379) |
| | <hr/> | <hr/> | <hr/> |
| Total other income and expenses | 1,985,514 | (576,024) | 1,409,490 |
| CHANGE IN NET ASSETS | 1,820,312 | (65,994) | 1,754,318 |
| NET ASSETS, beginning of year | <hr/> 16,598,974 | <hr/> 741,451 | <hr/> 17,340,425 |
| NET ASSETS, end of year | <hr/> <u>\$ 18,419,286</u> | <hr/> <u>\$ 675,457</u> | <hr/> <u>\$ 19,094,743</u> |

The Notes to Financial Statements are an integral part of this statement.

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION STATEMENTS OF ASSETS, LIABILITIES AND NET ASSETS - MODIFIED CASH BASIS YEAR ENDED DECEMBER 31, 2020

| | Program Services | | | |
|--------------------------------|--------------------|-------------------|-------------------|---------------------|
| | Member Services | Registrations | Performance | Shows |
| Advertising | \$ - | \$ - | \$ - | \$ - |
| Admin allowance fee | - | - | - | - |
| Awards | - | - | 84,142 | 1,025,470 |
| Bad debts | - | - | - | - |
| Bank fees | 4 | 75,223 | 1,009 | - |
| Cattle fees | - | - | - | 45,167 |
| Communications | - | 257 | 879 | 8,585 |
| Continuing education | - | - | - | - |
| Contract labor/Travel | - | - | 16,660 | 523,141 |
| Cost of goods sold | - | - | - | - |
| Data processing | - | - | - | - |
| Depreciation | - | 2,700 | 5,000 | 560 |
| DNA testing | - | 205,811 | - | - |
| Donations | - | - | - | - |
| Drug testing | - | - | - | 29,138 |
| Dues, fees and subscriptions | 15 | 2,602 | 15,355 | - |
| Employee recognition | - | - | - | - |
| Equipment lease/supplies | - | 4 | 4 | 27,727 |
| Events catering conference | - | - | - | 66,978 |
| Hall of fame | - | - | - | - |
| Imaging | - | 11,482 | - | - |
| Insurance | - | - | 1,400 | 2,402 |
| Investigations/inspections | - | (88) | - | - |
| Member outreach | 200,890 | - | - | - |
| Newsletter | 8,272 | - | - | - |
| Office expenses | - | - | 18 | 63 |
| Online services | - | 5 | - | - |
| Payroll | 174,995 | 394,012 | 262,222 | 131,626 |
| Postage | 21,164 | 28,607 | 4,448 | 1,071 |
| Printing Publications/Programs | 18,881 | 4,927 | 131 | 3,014 |
| Professional fees | - | - | - | - |
| Relocation/Dedication | - | - | - | - |
| Rent | - | - | - | 334,361 |
| Repairs and maintenance | - | - | - | - |
| Sponsored Events | - | - | 301,899 | - |
| Sponsorships | - | - | 671 | - |
| Sponsor fulfillment | - | - | - | 4,428 |
| Taxes | - | - | - | - |
| Travel/APHA/Booth | - | 3,173 | 3,714 | 172,984 |
| Utilities | - | - | - | - |
| | <u>\$ 424,221</u> | <u>\$ 728,715</u> | <u>\$ 697,552</u> | <u>\$ 2,376,715</u> |

The Notes to Financial Statements are an integral part of this statement

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION
STATEMENTS OF ASSETS, LIABILITIES AND NET ASSETS - MODIFIED CASH BASIS
YEAR ENDED DECEMBER 31, 2020

| | | | | Support Services | |
|-------------------|-------------------|-------------------|------------------------------|-------------------------------|---------------------|
| Publications | Sponsorships | Other Programs | Total Program Services | General and Administrative | Total Expenses |
| \$ - | \$ - | \$ 1,931 | \$ 1,931 | \$ 191,561 | \$ 193,492 |
| - | - | (4,423) | (4,423) | - | (4,423) |
| 2,153 | - | 142,008 | 1,253,773 | 86,283 | 1,340,056 |
| (100) | - | - | (100) | 180 | 80 |
| - | - | 3,591 | 79,827 | 137,865 | 217,692 |
| - | - | - | 45,167 | - | 45,167 |
| - | 800 | 14,755 | 25,276 | 57,814 | 83,090 |
| - | - | - | - | 242 | 242 |
| 43,256 | - | 4,224 | 587,281 | 238,902 | 826,183 |
| - | - | 55,283 | 55,283 | - | 55,283 |
| 12,744 | - | - | 12,744 | 76,673 | 89,417 |
| - | - | - | 8,260 | 189,833 | 198,093 |
| - | - | - | 205,811 | - | 205,811 |
| - | - | - | - | 12,000 | 12,000 |
| - | - | - | 29,138 | - | 29,138 |
| 2,690 | 7,848 | - | 28,510 | 33,617 | 62,127 |
| - | - | 50 | 50 | 1,854 | 1,904 |
| 1,169 | 4 | 9,139 | 38,047 | 54,191 | 92,238 |
| 252 | - | 60,762 | 127,992 | 1,820 | 129,812 |
| - | - | 4,419 | 4,419 | - | 4,419 |
| - | - | - | 11,482 | - | 11,482 |
| - | - | 2,800 | 6,602 | 61,998 | 68,600 |
| - | - | - | (88) | - | (88) |
| - | - | - | 200,890 | - | 200,890 |
| - | - | - | 8,272 | - | 8,272 |
| 5 | - | 161 | 247 | 415 | 662 |
| - | - | - | 5 | - | 5 |
| 233,758 | 236,967 | 260,596 | 1,694,176 | 921,053 | 2,615,229 |
| 98,452 | 37 | 1,596 | 155,375 | 10,455 | 165,830 |
| 112,941 | - | 8,396 | 148,290 | 18,594 | 166,884 |
| 1,274 | - | - | 1,274 | 157,177 | 158,451 |
| - | - | - | - | 19,199 | 19,199 |
| - | - | 194 | 334,555 | 210,673 | 545,228 |
| - | - | - | - | 63,708 | 63,708 |
| - | - | - | 301,899 | - | 301,899 |
| - | 81 | 16,603 | 17,355 | 14,329 | 31,684 |
| - | 75,503 | - | 79,931 | - | 79,931 |
| - | - | - | - | 42,359 | 42,359 |
| 1,802 | 3,495 | 3,859 | 189,027 | 65,732 | 254,759 |
| - | - | - | - | 5,416 | 5,416 |
| <u>\$ 510,396</u> | <u>\$ 324,735</u> | <u>\$ 585,944</u> | <u>\$ 5,648,278</u> | <u>\$ 2,673,943</u> | <u>\$ 8,322,221</u> |

The Notes to Financial Statements are an integral part of this statement

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION
STATEMENTS OF ASSETS, LIABILITIES AND NET ASSETS - MODIFIED CASH BASIS
YEAR ENDED DECEMBER 31, 2020

| | Program Services | | | |
|------------------------------|--------------------|-------------------|-------------------|---------------------|
| | Member Services | Registrations | Performance | Shows |
| Advertising | \$ - | \$ - | \$ 1,763 | \$ 1,289 |
| APHA booth | - | - | - | - |
| Awards | - | - | 65,094 | 716,440 |
| Bad debts | - | - | - | - |
| Bank fees | - | 16,071 | - | - |
| Cattle fees | - | - | - | 28,761 |
| Communications | 6,714 | 8,496 | 9,122 | 9,453 |
| Continuing education | - | - | - | - |
| Contract labor | - | 6,562 | 8,126 | 430,648 |
| Cost of goods sold | - | - | - | - |
| Data processing | - | - | - | 6,632 |
| Depreciation | - | 2,700 | 32,500 | 2,672 |
| DNA testing | - | 201,355 | - | - |
| Donations | - | - | - | - |
| Drug testing | - | - | - | 20,324 |
| Dues, fees and subscriptions | 15 | 2,168 | 15,775 | 150 |
| Employee recognition | - | 80 | - | - |
| Equipment lease/supplies | - | - | - | 21,267 |
| Events catering conference | - | 5 | 1,803 | 65,414 |
| Focus group | - | - | - | 16,000 |
| Hall of fame | - | - | - | - |
| Imaging | - | 17,300 | - | - |
| Insurance | - | - | 1,400 | 15,512 |
| Member outreach | 206,594 | - | - | - |
| Newsletter | 7,726 | - | - | - |
| Office expenses | - | 20 | 25 | 547 |
| Online services | - | 1,011 | - | - |
| Payroll | 199,875 | 322,640 | 210,344 | 156,434 |
| Postage | 34,575 | 29,523 | 8,014 | 3,811 |
| Printing | 39,985 | 5,707 | 180 | 4,430 |
| Professional fees | - | - | - | 21,823 |
| Recruiting | - | - | - | - |
| Rent | - | - | - | 334,303 |
| Repairs and maintenance | - | - | - | - |
| Research | - | 8,800 | - | - |
| Sponsored Events | - | - | 325,282 | - |
| Sponsorships | - | - | 29,079 | - |
| Sponsor fulfillment | - | - | - | 5,949 |
| Taxes | - | - | - | - |
| Travel | - | 2,099 | 8,554 | 168,518 |
| Utilities | - | - | - | - |
| Allocation (from)/to | - | - | - | - |
| | <u>\$ 495,484</u> | <u>\$ 624,537</u> | <u>\$ 717,061</u> | <u>\$ 2,030,377</u> |

The Notes to Financial Statements are an integral part of this statement

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION
STATEMENTS OF ASSETS, LIABILITIES AND NET ASSETS - MODIFIED CASH BASIS
YEAR ENDED DECEMBER 31, 2020

| | | | | Support Services | |
|-------------------|-------------------|-------------------|------------------------------|-------------------------------|---------------------|
| Publications | Sponsorships | Other Programs | Total Program Services | General and Administrative | Total Expenses |
| \$ 1,637 | \$ - | \$ 1,506 | \$ 6,195 | \$ 26,810 | \$ 33,005 |
| - | - | - | - | 472 | 472 |
| - | - | 135,568 | 917,102 | 3,210 | 920,312 |
| 530 | - | - | 530 | 2,154 | 2,684 |
| - | - | 886 | 16,957 | 135,442 | 152,399 |
| - | - | - | 28,761 | - | 28,761 |
| 2,330 | 1,742 | 8,882 | 46,739 | 22,692 | 69,431 |
| 1,127 | - | - | 1,127 | 535 | 1,662 |
| 55,415 | - | 5,222 | 505,973 | 218,716 | 724,689 |
| - | - | 42,813 | 42,813 | - | 42,813 |
| 13,765 | - | - | 20,397 | 80,885 | 101,282 |
| - | - | - | 37,872 | 131,994 | 169,866 |
| - | - | - | 201,355 | - | 201,355 |
| - | - | - | - | 13,866 | 13,866 |
| - | - | - | 20,324 | - | 20,324 |
| 2,997 | 9,607 | 20 | 30,732 | 26,569 | 57,301 |
| - | - | - | 80 | 2,622 | 2,702 |
| 548 | - | 4,540 | 26,355 | 46,797 | 73,152 |
| 513 | 5 | 35,196 | 102,936 | 2,792 | 105,728 |
| - | - | - | 16,000 | - | 16,000 |
| - | - | 16,112 | 16,112 | - | 16,112 |
| - | - | - | 17,300 | - | 17,300 |
| - | - | 2,800 | 19,712 | 55,565 | 75,277 |
| - | - | - | 206,594 | - | 206,594 |
| - | - | - | 7,726 | - | 7,726 |
| - | - | 56 | 648 | 2,521 | 3,169 |
| - | - | - | 1,011 | - | 1,011 |
| 266,661 | 238,457 | 201,350 | 1,595,761 | 945,276 | 2,541,037 |
| 97,905 | 68 | 11,914 | 185,810 | 10,921 | 196,731 |
| 150,996 | 42 | 8,835 | 210,175 | 11,436 | 221,611 |
| - | - | - | 21,823 | 205,646 | 227,469 |
| - | - | - | - | 194 | 194 |
| - | - | 1,020 | 335,323 | 184,658 | 519,981 |
| - | - | - | - | 9,550 | 9,550 |
| - | - | - | 8,800 | - | 8,800 |
| - | - | - | 325,282 | - | 325,282 |
| - | - | 25,350 | 54,429 | 30,311 | 84,740 |
| - | 52,448 | - | 58,397 | - | 58,397 |
| - | - | - | - | 2,992 | 2,992 |
| 4,640 | 8,071 | 9,620 | 201,502 | 152,623 | 354,125 |
| - | - | - | - | 3,574 | 3,574 |
| 74,634 | - | - | 74,634 | (74,634) | - |
| <u>\$ 673,698</u> | <u>\$ 310,440</u> | <u>\$ 511,690</u> | <u>\$ 5,363,287</u> | <u>\$ 2,256,189</u> | <u>\$ 7,619,476</u> |

The Notes to Financial Statements are an integral part of this statement

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION
STATEMENT OF REVENUES, EXPENSES AND CHANGE IN NET ASSETS
MODIFIED CASH BASIS
YEAR ENDED DECEMBER 31, 2019

| | Without Donor Restrictions | With Donor Restrictions | Total |
|---|-------------------------------|----------------------------|-----------------------------|
| REVENUES AND OTHER SUPPORT | | | |
| Membership services | \$ 1,568,743 | \$ - | \$ 1,568,743 |
| Registration and field services | 1,856,988 | - | 1,856,988 |
| Performance income | 557,877 | - | 557,877 |
| Shows | 2,199,174 | - | 2,199,174 |
| Publications, net of discounts | 575,027 | - | 575,027 |
| Sponsorship and development | 407,541 | - | 407,541 |
| Other program income | 341,300 | - | 341,300 |
| Breeders' Trust program support | - | 509,550 | 509,550 |
| | <u>7,506,650</u> | <u>509,550</u> | <u>8,016,200</u> |
| Total revenues and other support | 7,506,650 | 509,550 | 8,016,200 |
| EXPENSES | | | |
| Program services | | | |
| Membership services | 495,484 | - | 495,484 |
| Registration and field services | 624,537 | - | 624,537 |
| Performance | 717,061 | - | 717,061 |
| Shows | 2,030,377 | - | 2,030,377 |
| Publications | 673,698 | - | 673,698 |
| Sponsorship and development | 310,440 | - | 310,440 |
| Other programs | 511,690 | - | 511,690 |
| Support services | | | |
| General and administrative | 2,256,189 | - | 2,256,189 |
| | <u>7,619,476</u> | <u>-</u> | <u>7,619,476</u> |
| Total expenses | 7,619,476 | - | 7,619,476 |
| OTHER INCOME AND EXPENSES | | | |
| Marketing initiative | (191,850) | - | (191,850) |
| Investment return | 2,437,492 | 39,389 | 2,476,881 |
| Net assets released from restrictions | - | (612,379) | (612,379) |
| | <u>2,245,642</u> | <u>(572,990)</u> | <u>1,672,652</u> |
| Total other income and expenses | 2,245,642 | (572,990) | 1,672,652 |
| CHANGE IN NET ASSETS | 2,132,816 | (63,440) | 2,069,376 |
| NET ASSETS, beginning of year | 14,466,158 | 804,891 | 15,271,049 |
| NET ASSETS, end of year | <u>\$ 16,598,974</u> | <u>\$ 741,451</u> | <u>\$ 17,340,425</u> |

The Notes to Financial Statements are an integral part of this statement.

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION STATEMENTS OF CASH FLOWS - MODIFIED CASH BASIS YEARS ENDED DECEMBER 31, 2020 AND 2019

| | 2020 | 2019 |
|---|---------------------|-------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Change in net assets | \$ 1,754,318 | \$ 2,069,376 |
| Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities | | |
| Depreciation | 198,093 | 169,866 |
| Realized gain on investments, net | (240,114) | (969,825) |
| Unrealized appreciation on investments, net | (1,164,790) | (1,129,800) |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | (235,497) | (116,057) |
| Accrued interest | 1,547 | (1,035) |
| Inventory | (18,804) | 35,078 |
| Prepaid expenses | 22,692 | (2,205) |
| Due from related party, APHF | 179,412 | (1,001,956) |
| Security deposits | 13,333 | 1,400 |
| Accounts payable | (169,583) | 225,112 |
| Accrued expenses | 41,519 | (137,957) |
| Due to related party, APHF | 77,682 | 27,176 |
| Deferred revenue | (14,352) | (125,111) |
| Deferred rent | 145,955 | - |
| Net cash provided by (used in) operating activities | 591,411 | (955,938) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Purchase of property and equipment | (82,661) | (582,788) |
| Purchases on investments, restricted | (340,000) | (500,000) |
| Proceeds from sales of investments, restricted | 700,000 | - |
| Purchases of investments | (5,418,893) | (7,720,123) |
| Proceeds from sales of investments | 5,930,902 | 9,315,737 |
| Net cash provided by investing activities | 789,348 | 512,826 |
| CASH FLOWS FROM FINANCING ACTIVITIES | - | - |
| Net increase (decrease) in cash and cash equivalents | 1,380,759 | (443,112) |
| Cash and cash equivalents, beginning of year | 884,930 | 1,328,042 |
| Cash and cash equivalents, end of year | <u>\$ 2,265,689</u> | <u>\$ 884,930</u> |

The Notes to Financial Statements are an integral part of these statements.

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION NOTES TO FINANCIAL STATEMENTS

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations – The American Paint Horse Association, Inc. (the Association) is a not-for-profit membership organization incorporated under the laws of Texas and exempt from income tax under Section 501(c)(5) of the U.S. Internal Revenue Code. We formed in 1962 to collect, record, and preserve the pedigree of the American Paint Horses. In addition, we are responsible for promoting and disseminating knowledge and information related to the American Paint Horse breed.

Basis of Accounting – The accompanying financial statements have been prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America. Under that basis, certain revenues and the related assets are recognized when received rather than when earned, and certain expenses are recognized when paid rather than when the obligations are incurred. Primarily we do not recognize deferred revenue from membership dues and subscription fees and the related effects on the change in net assets. When we changed to the modified cash basis of accounting, there were balances in various deferred revenue accounts, we elected to amortize these amounts over a period of time that expires in 2021. All other revenue is recognized in the period in which the services are provided.

Use of Estimates – The preparation of financial statements in conformity with the modified cash basis of accounting requires management to make estimates and assumptions that affect certain reported amounts and disclosure during the reporting period. Actual results could differ from those estimates.

Basis of Presentation – Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions, as follows:

Net Assets without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets with Donor Restrictions – Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when the restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Our Breeders' Trust programs provide added incentives for Paint Horse owners who exhibit their horses. They pay cash awards for points earned at Association approved events by nominated horses. The Breeders' Trust are accounted for as restricted programs and as such are reported in our financial statements as net assets with donor restrictions.

Revenue Recognition – Revenues from membership and subscriptions fees are recorded on the cash basis. Revenues received for registration and field services, publications, and future events and shows are recognized when the service is provided.

Contributions – Unconditional contributions are recognized when pledged and recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Gifts of cash and other assets are reported with donor restricted support if they are received with donor stipulations that limit the use of the donated assets.

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION NOTES TO FINANCIAL STATEMENTS

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES (continued)

Donated Services – A substantial number of volunteers have donated significant amounts of time to the Association's activities. However, the Association only recognizes donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

Donated Noncash Assets – Donated noncash assets are recorded as support at their estimated fair value at the date of donation. Such donations are reported as without donor restricted support unless the donor has restricted the donated asset to a specific purpose.

Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash and other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Association reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Cash and Cash Equivalents – For purposes of the statement of cash flows, the Association considers all cash and liquid investments with initial maturities of ninety days or less to be cash and cash equivalents. Certificates of deposits, treasury notes and mutual funds are excluded from the definition of cash and cash equivalents. The Association occasionally has deposits in excess of federally insured limits. Management evaluates each financing institution on a regular basis and does not anticipate any losses on the excess deposits. Cash, with restrictions, is cash deposited specifically for the Breeders' Trust Program. The following table provides a reconciliation of cash and cash equivalents within the statement of assets, liabilities and net assets to the sum of the corresponding amounts within the statements of cash flows:

| | <u>2020</u> | <u>2019</u> |
|--|---------------------|-------------------|
| Cash and cash equivalents | \$ 1,708,509 | \$ 601,678 |
| Cash and cash equivalents, with restrictions | <u>557,180</u> | <u>283,252</u> |
| Total cash and cash equivalents | <u>\$ 2,265,689</u> | <u>\$ 884,930</u> |

Accounts Receivable – Accounts receivable are included in the accompanying statements of assets, liabilities and net assets at original invoice amount. We determine our allowance for doubtful accounts on historical collections and specific uncollectible accounts. We have had minimal losses in prior years. The accounts receivable balance is comprised of amounts owed to us for magazine advertising and other miscellaneous receivables. The allowance for doubtful accounts in 2020 and 2019 was \$800 and \$900, respectively.

Inventory – Inventory is carried at the lower of cost or market determined by first-in, first-out method. Any merchandise write-downs to market of any items determined to be slow moving or obsolete would be reflected on the statement of revenues, expenses and changes in net assets.

Property, Equipment and Collection – We budget annually for all acquisitions of property and equipment and all expenditures in excess of \$500 for repairs, maintenance, and betterments that materially prolong the useful lives of assets are capitalized. Property and equipment are carried at original cost. The fair market value of donated assets is similarly capitalized. Expenditures for maintenance and repairs are charged to expenses as incurred. Depreciation using the straight-line method is provided over the estimated useful lives of the assets. Estimated useful lives of major property categories are as follows:

Furniture, fixtures and equipment 3 to 10 years

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION NOTES TO FINANCIAL STATEMENTS

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES (continued)

Property, Equipment and Collection (continued) – We maintain a collection of various prints, original artwork paintings and bronze sculptures purchased and carried at their cost or received as gifts without restrictions and carried at their estimated fair value. These works of art are on display in our offices and were not purchased or received for the purpose of re-sale. These items are not depreciated.

Fair Value of Financial Instruments – The Association determines the fair value of financial instruments by reference to various market data and other valuation techniques, as appropriate. Unless otherwise disclosed, the fair values of financial instruments approximate their recorded values, due primarily to their short-term nature. The Association considers investments with maturities of 90 days or less when purchased to be cash equivalents.

Fair Value – FASB ASC 820-10, *Fair Value Measurements and Disclosure*, defines fair value to be the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and emphasizes that fair value is a market-based measurement, not an entity-specific measurement. It establishes a fair value hierarchy and expands disclosures about fair value measurements in both interim and annual periods.

Investments – We record investments purchased at cost. All recorded investments were purchased. Thereafter, investments are carried at their readily determinable fair values in the statement of assets, liabilities and net assets. We have investments in marketable securities (equity and fixed income mutual funds) and structured investments-alternative assets with embedded derivatives, which are financial instruments whose performance is linked to that of an underlying asset or assets. The alternative assets are bonds with various embedded market indices used to hedge against interest rate fluctuations. Our investment policy allows for the use of derivatives for this purpose. We record unrealized gains and losses of all investments in the change in net assets in the accompanying statement of revenues, expenses and changes in net assets.

FASB ASU No. 2016-14 requires that investment expenses related to return investing be netted against investment return on the statement of revenues, expenses and changes in net assets and eliminated the requirement to disclose investment expenses so netted. In addition, the ASU eliminates the requirement to disclose investment income separately from net appreciation or depreciation; disclose the composition of investment return (realized and unrealized gains and losses of all investments) if investment return is reported in the statement of revenues, expenses and changes in net assets and separated into operating and nonoperating amounts. We consider our investment return to be nonoperating.

Our investments are made by diversified investment managers whose performance is monitored by the Executive Committee. Although the fair values of investments are subject to fluctuation on a year-to-year basis, we believe the established investment policies and guidelines are prudent for the long-term welfare of our Association.

Deferred Rent – The Company recognizes rent expense on a straight-line basis and records deferred rent based on the difference between cash paid and straight-line expense.

Income Taxes – The Association is exempt from federal income taxes under section 501(a) of the Internal Revenue Code as an organization described in section 501(c)(5), and as such, is subject to income taxes only on unrelated business income (UBI). The Association's UBI consists of advertising income derived from publication of the *Paint Horse Journal*, net of related publication costs. There was no income tax (benefit) expense for the years ended December 31, 2020 and 2019.

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION NOTES TO FINANCIAL STATEMENTS

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES (continued)

Income Taxes (continued) – FASB ASC 740-10, *Accounting for Uncertainty in Income Taxes*, clarifies the accounting for income taxes, by prescribing a minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. It also provides guidance on derecognition, measurement and classification of amounts relating to uncertain tax positions, accounting for and disclosure of interest and penalties, accounting in interim periods, disclosures and transition relating to the adoption of the accounting standard.

The Association's accounting policy related to income tax penalties and interest assessments is to accrue for these costs and record a charge to selling, general and administrative expense for tax penalties and a charge to interest expense for interest assessments during the period that it takes an uncertain tax position through resolution with the taxing authorities or the expiration of the applicable statute of limitations. The Association did not record any significant amounts related to penalties and interest during the years ended December 31, 2020 and 2019.

In the normal course of business, the Association is subject to examination by taxing authorities. The Association's tax returns for the years after December 31, 2017 are open, by statute, for review by authorities. However, at present, there are no ongoing income tax audits or unresolved disputes with various tax authorities.

Advertising Costs – We use advertising to promote our programs among the audiences we serve. The production costs of advertising are expensed as incurred. During the years ended December 31, 2020 and 2019 advertising expense totaled approximately \$193,000 and \$33,000, respectively.

Compensated Absences – Our employees are entitled to paid leave, based on the years of service. Our policy is to recognize the estimated cost of compensated absences when earned by the employee. This estimated amount is recorded as an accrued expense.

Other Income and Expenses - Marketing Initiative – These items are non-operating expenses and include a marketing initiative expense, which is an effort to stimulate show attendance by adding prize money.

Functional Allocation of Expenses – The costs of providing our various programs have been summarized on a functional basis in the statement of functional expenses. Directly identifiable expenses are charged to program services. Certain expenses have been allocated among the programs and supporting services based on periodic time and expense studies. General and administrative expenses include those expenses that are not identifiable with any specific function, but provide for the overall support and direction of the Association.

Reclassifications – Certain amounts in the prior year financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements.

Recently Adopted Accounting Standards – In June 2018, FASB issued ASU 2018-08, *Not for Profit Entities (Topic 958) – Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. The standard provides clarification to assist entities in evaluation whether transactions should be accounted for as contributions or exchange transactions and whether a contribution is conditional. The Association has adopted this standard as of and for the year ended December 31, 2019. The implementation did not significantly impact the Association's financial statements.

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION NOTES TO FINANCIAL STATEMENTS

NOTE 3 – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Association's financial assets as of the statement of assets, liabilities and net assets date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the statement of financial position date. Amounts available include donor restricted amounts that are available for general expenditures in the following year.

| | <u>2020</u> | <u>2019</u> |
|--|----------------------|----------------------|
| Financial assets at year-end: | | |
| Cash and cash equivalents | \$ 2,265,689 | \$ 884,930 |
| Accounts receivable | 828,962 | 593,465 |
| Investments | 15,786,259 | 14,893,364 |
| Less amounts not available to be used within one year: | | |
| Cash with restrictions for specific purposes | (557,180) | (283,252) |
| Financial assets available to meet cash needs for general expenditure within one year | <u>\$ 18,323,730</u> | <u>\$ 16,088,507</u> |

NOTE 4 – PROPERTY AND EQUIPMENT

At December 31, cost and related accumulated depreciation of property and equipment are as follows:

| | <u>2020</u> | <u>2019</u> |
|-----------------------------------|-------------------|-------------------|
| Furniture, fixtures and equipment | \$ 1,813,261 | \$ 1,730,600 |
| Art collection | <u>108,980</u> | <u>108,980</u> |
| | 1,922,241 | 1,839,580 |
| Less accumulated depreciation | (1,171,191) | (973,098) |
| Property and equipment, net | <u>\$ 751,050</u> | <u>\$ 866,482</u> |
| Depreciation expense for the year | <u>\$ 198,093</u> | <u>\$ 169,866</u> |

NOTE 5 – FAIR VALUE MEASUREMENTS AND INVESTMENTS

ASC 820-10, *Fair Value Measurements and Disclosure*, provides a framework for measuring fair value under generally accepted accounting principles. ASC 820-10 applies to all financial instruments that are being measured and reported on a fair value basis. ASC 820-10 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820-10 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION NOTES TO FINANCIAL STATEMENTS

NOTE 5 – FAIR VALUE MEASUREMENTS AND INVESTMENTS (continued)

Level 1 - Valuations for assets and liabilities traded in active exchange markets, such as the New York Stock Exchange. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 - Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third party pricing services for identical or similar assets or liabilities.

Level 3 - Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

A significant portion of our investment assets are classified within Level 1 because they comprise open-end mutual funds with publicly traded equities with readily determinable fair values based on daily redemption values. We obtain fair value for investments from our investment managers. We invest in certificates of deposit not traded in the financial markets, and held to maturity.

We invest in corporate bonds traded in the financial markets. Those bond obligations are valued by the custodians of the securities using pricing models based on credit quality, time to maturity, stated interest rates, and market-rate assumptions, and are classified within Level 2. We obtain fair value for investments from our investment managers.

Our investments in real estate investment trusts and alternative asset hedge funds are classified within level 3.

The balance of the investments held on December 31, 2020 are as follows:

| | <u>Cost</u> | <u>Fair Value</u> | <u>Unrealized Gain/(Loss)</u> |
|--|----------------------|----------------------|-----------------------------------|
| Certificate of deposit - restricted | \$ 540,000 | \$ 540,000 | \$ - |
| Common trust - domestic equity | 5,519,355 | 5,926,142 | 406,787 |
| Common trust - emerging markets equity | 1,524,976 | 1,799,443 | 274,467 |
| Common trust - international equity | 1,585,311 | 1,866,584 | 281,273 |
| Common trust - domestic bonds | 2,627,215 | 2,722,736 | 95,521 |
| Common trust - government bonds | 738,150 | 822,738 | 84,588 |
| Common trust - domestic alternative assets | <u>2,527,526</u> | <u>2,648,616</u> | <u>121,090</u> |
| | <u>\$ 15,062,533</u> | <u>\$ 16,326,259</u> | <u>\$ 1,263,726</u> |

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION NOTES TO FINANCIAL STATEMENTS

NOTE 5 – FAIR VALUE MEASUREMENTS AND INVESTMENTS (continued)

The balance of the investments held on December 31, 2019 are as follows:

| | <u>Cost</u> | <u>Fair Value</u> | <u>Unrealized Gain/(Loss)</u> |
|--|----------------------|----------------------|-----------------------------------|
| Certificate of deposit - restricted | \$ 900,000 | \$ 900,000 | \$ - |
| Common trust - domestic equity | 5,838,847 | 5,908,099 | 69,252 |
| Common trust - emerging markets equity | 1,524,388 | 1,579,380 | 54,992 |
| Common trust - international equity | 1,642,628 | 1,747,103 | 104,475 |
| Common trust - domestic bonds | 2,563,485 | 2,575,819 | 12,334 |
| Common trust - government bonds | 738,150 | 744,534 | 6,384 |
| Common trust - domestic REIT | 683,616 | 634,250 | (49,366) |
| Common trust - domestic alternative assets | <u>1,802,571</u> | <u>1,704,179</u> | <u>(98,392)</u> |
| | <u>\$ 15,693,685</u> | <u>\$ 15,793,364</u> | <u>\$ 99,679</u> |

The table below presents the balances of assets measured at fair value on December 31, 2020 on a recurring basis.

| | <u>Total</u> | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> |
|-------------------------------------|----------------------|----------------------|---------------------|---------------------|
| Certificate of deposit - restricted | \$ 540,000 | \$ 540,000 | \$ - | \$ - |
| Common Trust: | | | | |
| Domestic equity | 5,926,142 | 5,926,142 | - | - |
| Emerging markets equity | 1,799,443 | 1,799,443 | - | - |
| International equity | 1,866,584 | 1,866,584 | - | - |
| Domestic bonds | 2,722,736 | - | 2,722,736 | - |
| Government bonds | 822,738 | - | 822,738 | - |
| Domestic alternative assets | <u>2,648,616</u> | <u>-</u> | <u>-</u> | <u>2,648,616</u> |
| Total assets at fair value | <u>\$ 16,326,259</u> | <u>\$ 10,132,169</u> | <u>\$ 3,545,474</u> | <u>\$ 2,648,616</u> |

The table below presents the balances of assets measured at fair value on December 31, 2019 on a recurring basis.

| | <u>Total</u> | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> |
|-------------------------------------|----------------------|----------------------|---------------------|---------------------|
| Certificate of deposit - restricted | \$ 900,000 | \$ 900,000 | \$ - | \$ - |
| Common Trust: | | | | |
| Domestic equity | 5,908,099 | 5,908,099 | - | - |
| Emerging markets equity | 1,579,380 | 1,579,380 | - | - |
| International equity | 1,747,103 | 1,747,103 | - | - |
| Domestic bonds | 2,575,819 | - | 2,575,819 | - |
| Government bonds | 744,534 | - | 744,534 | - |
| Domestic REIT | 634,250 | - | - | 634,250 |
| Domestic alternative assets | <u>1,704,179</u> | <u>-</u> | <u>-</u> | <u>1,704,179</u> |
| Total assets at fair value | <u>\$ 15,793,364</u> | <u>\$ 10,134,582</u> | <u>\$ 3,320,353</u> | <u>\$ 2,338,429</u> |

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION

NOTES TO FINANCIAL STATEMENTS

NOTE 5 – FAIR VALUE MEASUREMENTS AND INVESTMENTS (continued)

Financial Instruments Not Measured at Fair Value

Some of the Association's financial instruments are not measured at fair value on a recurring basis but nevertheless are recorded at amounts that approximate fair value due to their liquid or short-term nature. Such assets and liabilities include cash and cash equivalents, receivables and payables.

For the years ended December 31, 2020 and 2019, net investment income includes the following:

| | <u>2020</u> | <u>2019</u> |
|---|---------------------|---------------------|
| Interest and dividend income | \$ 290,800 | \$ 433,511 |
| Interest income, restricted Breeders' Trust | 26,355 | 39,389 |
| Investment fees | (94,499) | (95,644) |
| Net realized gains/(losses) | 240,114 | 969,825 |
| Unrealized appreciation/(depreciation) | <u>1,164,799</u> | <u>1,129,800</u> |
| | <u>\$ 1,627,569</u> | <u>\$ 2,476,881</u> |

NOTE 6 – ACCRUED EXPENSES

At December 31, accrued expenses consist of the following:

| | <u>2020</u> | <u>2019</u> |
|-----------------------------------|-------------------|-------------------|
| Breeders' Trust Program payouts | \$ 393,581 | \$ 411,994 |
| Sales tax payable | 3,037 | 91 |
| Compensation expenses | 34,692 | 13,092 |
| Compensated absences and vacation | <u>212,974</u> | <u>177,588</u> |
| | <u>\$ 644,284</u> | <u>\$ 602,765</u> |

NOTE 7 – DEFERRED REVENUE – LIFETIME MEMBERSHIPS

We adopted the modified cash basis of accounting in 2014, and stopped recording deferred revenue for membership fees and subscription dues. We elected to amortize the existing balances in these deferred revenue accounts on a straight-line basis over time, as follows:

| | <u>12/31/2018</u> | <u>2019</u> | <u>12/31/2019</u> | <u>Date</u> |
|--------------------|-------------------|-------------------|-------------------|-----------------|
| | <u>Deferred</u> | <u>Deferred</u> | <u>Deferred</u> | <u>Deferred</u> |
| | <u>Revenue</u> | <u>Revenue</u> | <u>Revenue</u> | <u>Revenue</u> |
| <u>Memberships</u> | <u>Balance</u> | <u>Recognized</u> | <u>Balance</u> | <u>Expires</u> |
| 5 year | \$ 28,174 | \$ 28,174 | \$ - | 6/30/2019 |
| Lifetime | 119,009 | 47,604 | 71,405 | 6/30/2021 |
| Junior Lifetime | <u>27,398</u> | <u>10,959</u> | <u>16,439</u> | 6/30/2021 |
| Total | <u>\$ 174,581</u> | <u>\$ 86,737</u> | <u>\$ 87,844</u> | |

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION

NOTES TO FINANCIAL STATEMENTS

NOTE 7 – DEFERRED REVENUE – LIFETIME MEMBERSHIPS (continued)

| | 12/31/2019 | 2020 | 12/31/2020 | Date |
|--------------------|------------------|-------------------|------------------|----------------|
| | Deferred | Deferred | Deferred | Deferred |
| | Revenue | Revenue | Revenue | Revenue |
| <u>Memberships</u> | <u>Balance</u> | <u>Recognized</u> | <u>Balance</u> | <u>Expires</u> |
| Lifetime | \$ 71,405 | \$ 47,604 | \$ 23,801 | 6/30/2021 |
| Junior Lifetime | <u>16,439</u> | <u>10,959</u> | <u>5,480</u> | 6/30/2021 |
| Total | <u>\$ 87,844</u> | <u>\$ 58,563</u> | <u>\$ 29,281</u> | |

Deferred revenue for lifetime memberships of \$29,281 will be recognized in 2021.

NOTE 8 – PAYCHECK PROTECTION PROGRAM

On May 1, 2020, the Association was granted a loan (the "Loan") from Bank of Oklahoma in the amount of \$473,100, pursuant to the Paycheck Protection Program (the "PPP") under Division A, Title I of the CARES Act, which was enacted March 27, 2020.

The Loan, which was in the form of a Note dated May 1, 2020, matures on May 1, 2022 and bears interest at a rate of 1.0% per annum, payable monthly commencing on November 6, 2020. The Note may be prepaid by the Association at any time prior to maturity with no prepayment penalties. Funds from the Loan may only be used for payroll costs, costs used to continue group health care benefits, mortgage payments, rent, utilities, and interest on other debt obligations incurred before February 15, 2020. The Association intends to use the entire Loan amount for qualifying expenses. Under the terms of the PPP, certain amounts of the Loan may be forgiven if they are used for qualifying expenses as described in the CARES Act.

The loan was forgiven by the bank on December 3, 2020 and is included in Other Income as Paycheck Protection Program loan forgiven.

NOTE 9 – RETIREMENT PLAN

The Association maintains a defined contribution retirement plan pursuant to Section 401(k) of the Internal Revenue Code, which covers substantially all employees. The Plan provides for salary reduction (elective) contributions by participants, and for employer contributions at the discretion of the Board of Directors. There were no matching contributions in either 2020 or 2019.

NOTE 10 – COMMITMENTS

The Association leases office and storage space under non-cancelable operating leases that expire at various dates through July 2030. The storage space is under an annual twelve-month lease that expires February 2021 and requires monthly payments of \$1,845. In December 2018, the Association also entered into a twelve-month lease agreement to lease office space on Meacham Boulevard in Fort Worth Texas. Monthly payments of \$13,333 were required until the expiration date in December 2019.

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION NOTES TO FINANCIAL STATEMENTS

NOTE 10 – COMMITMENTS (continued)

In December 2017, the Association entered into a ten-year lease for our office space in the historic stockyards area of Fort Worth, Texas and moved in with an acknowledged delivery date of January 15, 2020. After receiving the first eight months free, rent payments began on October 1, 2020 and continue for 120 months (10 years) with a one-time escalation clause at the end of the first five years. The lease allows for two five-year additional options allowing for a potential twenty-year lease.

Rent expense under these agreements for the years ended December 31 consists of the following:

| | <u>2020</u> | <u>2019</u> |
|---|-------------------|-------------------|
| Cash rental paid on facilities lease | \$ 42,628 | \$ 160,000 |
| Amortized deferred rent expense | 145,955 | - |
| Storage space and miscellaneous rentals | <u>22,284</u> | <u>22,829</u> |
| Net rental expense | <u>\$ 210,867</u> | <u>\$ 182,829</u> |

Under the terms of the leases above, future minimum commitments at December 31, 2020 are as follows:

| | |
|-------------------|---------------------|
| 2021 | \$ 213,690 |
| 2022 | 210,000 |
| 2023 | 210,000 |
| 2024 | 210,000 |
| 2025 | 218,750 |
| 2026 through 2030 | <u>1,058,750</u> |
| Total commitment | <u>\$ 2,121,190</u> |

FASB has issued Accounting Standards Codification (ASC) Topic 842, *Leases*, as amended, supersedes and replaces nearly all GAAP lease recognition guidance. This standard will establish a new lease asset and liability recognition model and expand disclosures about leases. Due to the COVID-19 pandemic, FASB has delayed implementation of ASC 842 for annual periods beginning after December 15, 2021. We anticipate a significant effect on the statement of financial position with the implementation of ASC 842 in the year 2022.

The Association also leases certain pieces of office equipment under various operating lease agreements with terms from 36 to 60 months that expire at various dates through 2023. Rent expense for the years ended December 31, 2020 and 2019 under these leases totaled approximately \$45,000 and \$36,000 respectively. Future minimum commitments under these agreements at December 31, 2020 are as follows:

| | |
|------|-----------|
| 2021 | \$ 24,241 |
| 2022 | 24,024 |
| 2023 | 10,010 |

Independent Auditor's Report

AMERICAN PAINT HORSE ASSOCIATION NOTES TO FINANCIAL STATEMENTS

NOTE 11 – RELATED PARTY TRANSACTIONS

American Paint Horse Foundation (APHF) is a separate corporation (not-for-profit) organized for the purpose to reward and educate young horsemen and women and to preserve the history of the breed's accomplishments and artifacts associated with the outstanding bloodlines of the breed and individuals and institutions who contributed to these accomplishments. It is chartered as a non-profit corporation in the state of Texas and is exempt under U.S. Internal Revenue Service Revenue Code 501(c)(3) as a charitable publicly supported organization under 509(a)(1).

We provide the administrative services necessary for the ordinary day-to-day operations of APHF. During 2020 and 2019, the amount of like-kind contributions to the Foundation in expenses and services rendered amounted to \$12,000 and \$13,866, respectively.

The Association collects donations for the scholarship and heritage programs on behalf of APHF, which it remits to APHF throughout the year. Funds collected by the Association that have not been remitted to APHF as of December 31, 2020 and 2021, totaled \$123,770 and \$46,088, respectively, and are included in due to related party, APFA.

During 2019, we advanced APHF funds to construct the Heritage Center within our new international headquarters in Fort Worth, Texas. At December 31, 2020 and 2019, the balances due under these advances totaled \$822,544 and \$1,001,956, respectively, and are reflected on our statement of assets, liabilities and net assets as Due from Related Party - APHF.

NOTE 12 – COVID-19

During March 2020, the World Health Organization declared the novel strain of coronavirus (COVID-19) a global pandemic and recommended containment and mitigation measures worldwide. As a result of the containment and mitigations measures, the Association postponed and cancelled some of its events. The extent of COVID-19's effect on the Association's operational and financial performance will depend on future developments, including the duration, spread and the intensity of the pandemic, all of which are uncertain and difficult considering the rapidly evolving landscape.

NOTE 13 – SUBSEQUENT EVENTS

Management has reviewed and evaluated material subsequent events from the statement of assets, liabilities and net assets date of December 31, 2020 through the financial statements issue date of September 27, 2021. All appropriate subsequent event disclosures, if any, have been made to the financial statements.



AMERICAN
PAINT  HORSE
foundation

2020
ANNUAL
REPORT

2020 Scholarship Recipients

New Scholarships

| | | |
|------------------------|---|---------------------------------------|
| Emily Gaugler | Bill & Joyce Bryan Scholarship | Wichita State University |
| Antonia Lee Dinulescu | Lee Newsome Scholarship | University of Texas at Austin |
| Grace A Carter | California Paint Racing Scholarship | Carroll College |
| Renee Conklin | Williamson/Brashears Memorial Scholarship | The University of Tennessee at Martin |
| Nathan Taylor Wright | Floyd & Mary Ann Moore #2 Scholarship | Louisiana Tech |
| Sophia Smith | Mikea Smith Honorarium Scholarship | Stephen F. Austin State University |
| Kathrine Grace Kauachi | Dr. Bill Jackson #1 Scholarship | Texas A&M University |
| Lena May Haught | Joann Cook Memorial Scholarship | Grand Canyon University |
| Sabine Lazo | Gulf Coast PHC Scholarship | Sam Houston State University |
| Samantha Stubblefield | Lynn Simons Memorial #2 Scholarship | Baylor University |

The APHF awarded \$1,000 academic scholarships to 34 students for 2020-2021. Eleven of the recipients were new to the scholarship program, while the remaining 23 were scholarship renewals.

Scholarship Renewals

| | | |
|--------------------|--|----------------------------------|
| Sarah Eliason | Utah Paint Horse Club #2 Scholarship | William Woods University |
| Megan McClain | Washington PHC Scholarship | Otterbein University |
| Halle Shoults | Nevada PHC #2/Plimpton Scholarship | Purdue University |
| Falon Sonnen | Zone One #1 Scholarship | Oregon State University |
| Anna Clair Tucker | Duane Pettibone Scholarship | Mississippi State University |
| Alexa Hattan | Arizona PHC #3 Scholarship | Methodist College |
| Amanda Nelson | Idaho PHC Scholarship | Utah State University |
| Hannah Stokan | CrossTimbers PHC #1 Scholarship | Baylor University |
| Jocilynn Behlen | ZoneThree #3 Scholarship | University of Nebraska-Lincoln |
| Kellianne Lunny | Robert Haas Memorial Scholarship | Wingate University |
| Madison Martin | Bill & Rachael Yoesel Memorial Scholarship | Liberty University |
| Olivia Long | Dr. Bill Jackson #1 Scholarship | University of Oklahoma |
| Cali Pontnack | Bud & Bev Shoemaker Scholarship | West Texas A&M University |
| Kaden Strom | ZoneThree #2 Scholarship | North Dakota State University |
| Caroline Tasker | ZoneTwo Scholarship | Sonoma State University |
| Saryn Paulsen | CrossTimbers PHC #2 Scholarship | Texas A&M University |
| Jordan Olson | Lynn Titlow Memorial Scholarship | Western Kentucky University |
| Justin Moody | Lynn Simons Memorial #1 Scholarship | Schreiner University |
| Kyra Petty | Robert & Mary Parrott Scholarship | University of Tennessee - Martin |
| Madison Vance | Floyd & Maryann Moore #1 Scholarship | Oklahoma State University |
| Natalie Staas | Keith Lamoine Memorial Scholarship | Yuba College |
| Allison Wichrowski | Paul White Memorial Scholarship | North Carolina Wesleyan College |
| Lauren Barker | Zone One #2 | Oregon State University |

2020 Scholarship Recipients

The APHF awarded \$104,900 in scholarships at the 2020 Youth World Show. A total of \$85,376 was redeemed for the 2020/2021 academic year

Youth World Show Scholarships Redeemed for 2020

| | | |
|-----------------------|-----------------|---------------------------------------|
| Alexis Miller | \$3,850 | Fresno State University |
| Amber Nusser | \$1,550 | University of California, Davis |
| Antonia Dinulesca | \$2,350 | University of Texas at Austin |
| Austin Stidham | \$1,200 | Ranger College |
| Brianna Tusso | \$5,600 | Oklahoma State University |
| Brodee Shelnutt | \$2,900 | Cisco College |
| Caitlin Witte | \$2,350 | Oklahoma State University |
| Caitlyn Ward | \$5,450 | Howard Payne University |
| Colton Baxley | \$2,316 | Lone Star College |
| Courtney Eubanks | \$2,000 | Tri-County Technical College |
| Devyn Ritchey | \$3,050 | Utah Valley University |
| Hallie Horsman | \$5,650 | Oklahoma State University |
| Harli Hunt | \$1,750 | Blinn College |
| Justin Moody | \$4,460 | Schreiner University |
| Kaitlyn Kasterke | \$2,400 | Ranger College |
| Kaitlyn Smith | \$1,300 | Texas Christian University |
| Kelsie Ross | \$550 | El Centro College |
| Kysan Buckner | \$1,150 | Sam Houston University |
| Madison Reeves | \$3,800 | Sam Houston State University |
| Madyson Peters | \$2,200 | Towson University |
| Margaret Applegarth | \$1,550 | Indiana University |
| Mikayla Sinclair | \$550 | University of Saskatchewan |
| Morgan Moser | \$500 | Oklahoma State University |
| Nathan Wright | \$10,150 | Louisiana Tech |
| Raleigh Tanos | \$1,050 | North Central Texas College |
| Raygan Follis | \$800 | Tarleton State University |
| Renee Conklin | \$2,750 | The University of Tennessee at Martin |
| Sabine Lazo | \$2,000 | Sam Houston State University |
| Samantha Stubblefield | \$8,600 | Baylor University |
| Talyn Smith | \$1,050 | Missouri Southern State University |
| Tyler Arnold | \$500 | Northeastern Oklahoma A & M College |
| Total | \$85,376 | |

Scholarship Endowments

Endowments may be established in the form of an honorarium or a memorial in any name. Donations to these endowments are totaled together until the current minimum of \$25,000 is reached. When the minimum amount is reached, the fund becomes permanent and the American Paint Horse Foundation issues a \$1,000 academic scholarship, annually, in that club or individual's memory or honor. Any amount of money may be donated to an established honorarium or memorial endowment, but a minimum of \$1,000 must be donated to begin one. All scholarships go directly to the college, university or trade school.

Permanent YWS Scholarship Endowment Benefactors

This endowment perpetuates scholarships at each Youth World Show:

Arizona PHC Endowment, established 2019
Gregg Reisinger YWS Scholarship Endowment, established 2021
Marx Endowment, established 2019
Rebecca Baker Memorial Endowment Scholarships, established 2014
Robyn Hanna Sportsmanship Endowment, established 2019

Permanent YWS Scholarship Endowment Benefactors

Perpetuates a \$1,000 scholarship annually in their name

Arizona Paint Horse Club Endowment #2, established 1997
Arizona Paint Horse Club Endowment, established 1997
Ark LaTex Paint Horse Club Endowment, established 2005
Ashley Huntington Memorial Endowment, established 2013
Bill & Joye Bryan Endowment, established 2007
Bill and Rachael Yoesel Memorial Endowment, established 2013
Bob & Theda Bartholomew Endowment, established 2014
Bud & Beverly Shoemaker Endowment, established 2014
California Paint Racing Association Endowment, established 1995
Central California Paint Horse Club Endowment, established 1991
CrossTimbers Paint Horse Club Endowment #1, established 2008
CrossTimbers Paint Horse Club Endowment #2, established 2013
Dr. & Mrs. Lyle Wonderlich Endowment, established 1985
Dr. & Mrs. W.V. Garnier Family Endowment, established 1987
Dr. Bill Jackson #1 Endowment, established 1996
Dr. Bill Jackson Memorial Endowment #2, established 1999
Floyd & Maryann Moore Honorarium Fund #2, established 2008
Floyd and Maryanne Moore Endowment #1, established 2007
Gulf Coast Paint Horse Club Members Endowment, established 2018
Idaho Paint Horse Club Endowment, established 1994
Illinois Paint Horse Club Endowment #1, established 1999
Illinois Paint Horse Club Endowment #2, established 2003
Jason Sheriff Memorial Endowment, established 2014
Joann Cook Memorial Endowment, established 1996
Keith LaMoine Memorial Endowment, established 1994
Lee Newsom Endowment, established 1983
Lynn Simons Memorial Endowment #1, established 2005
Lynn Simons Memorial Endowment #2, established 2007
Lynn Titlow Memorial Endowment, established 2017
Matt Diamond Memorial Endowment, established 1995
Mickea Smith Endowment, established 2008
Nebraska Paint Horse Club Endowment, established 1991
Nevada Paint Horse Club Endowment #1, established 2000
Nevada Paint Horse Club Honorarium Fund #2, c/o Sharon Avery
Nevada PHC #2 / Sheila Plimpton Memorial Endowment, established 2007
Paul White Memorial Endowment, established 2004
Robert and Mary Parrott Endowment, established 2005
Robert Haas Endowment, established 1998
Robyn Hanna Sportsmanship Award Memorial Endowment, established 2014
Rocky Mountain Paint Horse Association YDF Scholarship, established 2017
Roland & Joan Hoch Endowment, established 1994
Southwest Washington Paint Horse Club Endowment, established 1989

Scholarship Endowments

Utah Paint Horse Club Endowment #1, established 1998
Utah Paint Horse Club Endowment #2, established 2000
Utah Paint Horse Club Endowment #3, established 2001
Washington State Paint Horse Club Endowment, established 2005
Williamson/Brashears Endowment, established 2014
Zone 1 Endowment #3, established 2001
Zone 2 / Duane Pettibone Memorial, established 2000
Zone 2 Endowment, established 2000
Zone 3 Endowment #1, established 1997
Zone 3 Endowment #2, established 2000
Zone 3 Endowment #3, established 2003
Zone 3 Endowment #4, established 2010
Zone One Endowment #1, established 1995
Zone One Endowment Scholarship #2, established 1996
Zone Three Honorary Fund #4 c/o Jean Fell, Franktown, Colorado

Incomplete Honorary Endowment Funds

These honorary funds require a minimum of \$25,000 to issue a scholarship:

AjPHA Honorary / Youth Member of the Year Fund
Banks Ready Youth World Show Courage Honorary, c/o George Ready, Hernando, Mississippi
Jan Anderson Honorary Fund
Michigan Paint Horse Club Scholarship Fund
YWS Class Scholarship Endowment

These honorary funds require a minimum of \$12,000 to issue a scholarship:

Mississippi Paint Horse Club Honorary Fund, c/o Betty Sikes, Brandon, Mississippi
New Mexico Paint Horse Club Honorary Fund, c/o Bill Golliet, Hagerman, New Mexico
Utah Paint Horse Club Honorary Fund #4, c/o Brad Jones, Ogden, Utah

These honorary funds require a minimum of \$10,000 to issue a scholarship:

Mr. & Mrs. Joe Bachmuth Honorary Fund, Cullman, Alabama

Incomplete Memorial Endowment Funds

These memorial funds require a minimum of \$25,000 to issue a scholarship:

Brett Scott Fredericks Memorial Fund
Gary Gordon Memorial Fund
Marti Cibrowski McLain Memorial Fund
Michael Ochetto, Jr Memorial Fund
Nevada PHC #3 / Ken Winder Memorial Fund
Suzanna Smiles Memorial Fund
Suzetta Busby Memorial Fund
Wanda West Memorial Fund
Zippos Sensation Memorial Fund

These memorial funds require a minimum of \$15,000 to issue a scholarship:

Dean Jones Memorial Fund
Jim Pacelli Memorial Fund
Maxine Howington Memorial Fund

This memorial fund requires a minimum of \$12,000 to issue a scholarship:

A J "Jack" Campbell Memorial Fund

These memorial funds require a minimum of \$10,000 to issue a scholarship:

Shirley Bilton Memorial Fund
Rachel Ryan Burns Memorial Fund
Tad Dahms Memorial Fund
Avis Schnurr Memorial Fund
Robert Ward Memorial Fund
Sue Williamson Memorial Fund

Planned Giving

Will or Planned Giving Vehicle

These members have provided for the future benefit of the American Paint Horse Foundation by including the association in their will or other planned giving vehicle.

Wendell and Peggy Cummings, Sedalia, Colorado

Chuck and Sherry Marx, Prescott, Arizona

Lasting Legacy Capital Campaign

Honor Roll \$25,000 to \$49,999

Rebecca's (Baker) Foundation, Bandera, TX

Patrick L. Newman Family

Rider \$10,000 to \$24,999

Mike & Colleen Holloway, Brandon, MS

\$5,000 to \$9,999

Marylyn & Paul Caliendo, Pilot Point, TX

Tom & Marilyn Crowley, Kellogg, MN

Temme Karsten, San Francisco Bay Area, CA

